

New Construction v Existing SF Condo Sales and Inventory - 1/30/2020

New v Exist RESales

2018	2018 Existing Construction						2018 New Construction						2018 Existing and New Combined Total						Month	Months	Av Int.	
	-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			End	of	30-Yr.	
	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed	
Jan	1,283	\$237,264,829	\$184,930	1,283	\$237,264,829	\$184,930	65	\$26,513,198	\$407,895	65	\$26,513,198	\$407,895	1,348	\$263,778,027	\$195,681	1,348	\$263,778,027	\$195,681	4,185	3.10	4.22	
Feb	1,404	\$251,139,330	\$178,874	2,687	\$488,404,159	\$181,766	97	\$32,181,240	\$350,928	162	\$58,694,438	\$362,311	1,501	\$283,320,570	\$188,755	2,849	\$547,098,597	\$192,032	4,027	2.68	4.57	
Mar	1,983	\$393,336,536	\$198,354	4,670	\$881,740,695	\$188,810	109	\$38,251,100	\$350,928	271	\$96,945,538	\$357,733	2,092	\$431,587,636	\$206,304	4,941	\$978,686,233	\$198,075	4,033	1.93	4.44	
Apr	2,132	\$446,081,030	\$209,231	6,802	\$1,327,821,725	\$195,210	93	\$33,745,881	\$362,859	364	\$130,691,419	\$359,042	2,225	\$479,826,911	\$215,653	7,166	\$1,458,513,144	\$203,532	4,275	1.92	4.44	
May	2,502	\$528,479,199	\$211,223	9,304	\$1,856,300,924	\$199,516	117	\$44,712,092	\$382,155	481	\$175,403,511	\$364,664	2,619	\$573,191,291	\$218,859	9,785	\$2,031,704,435	\$207,635	4,536	1.73	4.58	
Jun	2,718	\$618,179,119	\$227,439	12,022	\$2,474,480,043	\$205,829	103	\$39,821,022	\$386,612	584	\$215,224,533	\$368,535	2,821	\$658,000,141	\$233,251	12,606	\$2,689,704,576	\$213,367	4,986	1.77	4.66	
Jul	2,454	\$531,847,135	\$216,727	14,476	\$3,006,327,178	\$207,677	103	\$41,794,301	\$405,770	687	\$257,018,834	\$374,118	2,557	\$573,641,436	\$224,342	15,163	\$3,263,346,012	\$215,218	5,257	2.06	4.55	
Aug	2,524	\$533,810,336	\$211,494	17,000	\$3,540,137,514	\$208,243	100	\$39,593,956	\$395,940	787	\$296,612,790	\$376,890	2,624	\$573,404,292	\$218,523	17,787	\$3,836,750,304	\$215,705	5,423	2.07	4.54	
Sep	2,041	\$409,595,105	\$200,684	19,041	\$3,949,732,619	\$207,433	81	\$31,949,692	\$394,441	868	\$328,562,482	\$378,528	2,122	\$441,544,797	\$208,080	19,909	\$4,278,295,101	\$214,893	5,449	2.57	4.51	
Oct	1,985	\$403,477,904	\$203,263	21,026	\$4,353,210,523	\$207,039	92	\$39,463,651	\$428,953	960	\$368,026,133	\$383,361	2,077	\$442,941,555	\$213,260	21,986	\$4,721,236,656	\$214,738	5,409	2.60	4.72	
Nov	1,863	\$366,939,504	\$196,962	22,889	\$4,720,150,027	\$206,219	96	\$42,661,231	\$444,388	1,056	\$410,687,364	\$388,908	1,959	\$409,600,735	\$209,087	23,945	\$5,130,837,391	\$214,276	5,023	2.56	4.83	
Dec	1,569	\$312,486,316	\$199,163	24,458	\$5,032,636,343	\$205,766	89	\$34,772,905	\$390,707	1,145	\$445,460,269	\$389,048	1,658	\$347,259,221	\$209,445	25,603	\$5,478,096,612	\$213,963	4,372	2.64	4.81	
% vs 1 Year Ago (2017)																						
2019	2019 Existing Construction						2019 New Construction						2019 Existing and New Combined Total						Month	Months	Av Int.	
	-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			End	of	30-Yr.	
	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed	
Jan	1,181	\$225,436,093	\$190,886	1,181	\$225,436,093	\$190,886	65	\$25,956,348	\$399,328	65	\$25,956,348	\$399,328	1,246	\$251,392,441	\$201,760	1,246	\$251,392,441	\$201,760	4,044	3.25	4.56	
Feb	1,376	\$280,941,048	\$204,172	2,557	\$506,377,141	\$198,036	97	\$37,022,397	\$381,674	162	\$62,978,745	\$388,758	1,473	\$317,963,445	\$215,861	2,719	\$569,355,886	\$209,399	3,828	2.60	4.46	
Mar	1,906	\$370,736,190	\$194,510	4,463	\$877,113,331	\$196,530	90	\$38,593,987	\$428,822	252	\$101,572,732	\$403,066	1,996	\$409,330,177	\$205,075	4,715	\$978,686,063	\$207,569	3,788	1.90	4.35	
Apr	2,312	\$501,709,455	\$217,002	6,775	\$1,378,822,786	\$203,516	78	\$30,114,784	\$386,087	330	\$131,687,516	\$399,053	2,390	\$531,824,239	\$222,521	7,105	\$1,510,510,302	\$212,598	3,942	1.65	4.06	
May	2,569	\$574,304,267	\$223,552	9,344	\$1,953,127,053	\$209,025	98	\$43,102,786	\$439,824	428	\$174,790,302	\$408,389	2,667	\$617,407,053	\$231,499	9,772	\$2,127,917,355	\$217,757	4,188	1.57	4.14	
Jun	2,602	\$614,740,968	\$236,257	11,946	\$2,567,868,021	\$214,956	110	\$51,165,588	\$465,142	538	\$225,955,890	\$419,992	2,712	\$665,906,556	\$245,541	12,484	\$2,793,823,911	\$223,792	4,386	1.62	3.99	
Jul	2,449	\$570,339,161	\$232,887	14,395	\$3,138,207,182	\$218,007	98	\$41,985,099	\$428,419	636	\$267,940,989	\$421,291	2,547	\$612,324,260	\$240,410	15,031	\$3,406,148,171	\$226,608	4,497	1.77	3.73	
Aug	2,474	\$541,324,802	\$218,805	16,869	\$3,679,531,984	\$218,124	84	\$36,667,691	\$436,520	720	\$304,608,680	\$423,068	2,558	\$577,992,493	\$225,955	17,589	\$3,984,140,664	\$226,513	4,630	1.81	3.75	
Sep	2,050	\$445,708,021	\$217,419	18,919	\$4,125,240,005	\$218,047	83	\$36,796,973	\$443,337	803	\$341,405,653	\$425,163	2,133	\$482,504,994	\$226,210	19,722	\$4,466,645,658	\$226,480	4,586	2.15	3.49	
Oct	2,165	\$462,784,021	\$213,757	21,084	\$4,588,024,026	\$217,607	94	\$38,270,489	\$407,133	897	\$379,676,142	\$423,273	2,259	\$501,054,510	\$221,804	21,981	\$4,967,700,168	\$226,000	4,429	1.96	3.64	
Nov	1,816	\$395,715,661	\$217,905	22,900	\$4,983,739,687	\$217,631	96	\$37,429,234	\$389,888	993	\$417,105,376	\$420,046	1,912	\$433,144,895	\$226,540	23,893	\$5,400,845,063	\$226,043	4,032	2.11	3.75	
Dec	1,768	\$385,875,678	\$218,255	24,668	\$5,369,615,365	\$217,675	99	\$39,272,769	\$396,695	1,092	\$456,378,145	\$417,929	1,867	\$425,148,447	\$227,717	25,760	\$5,825,993,510	\$226,164	3,437	1.84	3.66	
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Jan	-7.95%	-4.99%	3.22%	-7.95%	-4.99%	3.22%	0.00%	-2.10%	-2.10%	0.00%	-2.10%	-2.10%	Jan	-7.57%	-4.70%	3.11%	-7.57%	-4.70%	3.11%	-3.4%	4.5%	8.1%
Feb	-1.99%	11.87%	14.14%	-4.84%	3.68%	8.95%	0.00%	15.04%	8.76%	0.00%	7.30%	7.30%	Feb	-1.87%	12.23%	14.36%	-4.56%	4.07%	9.04%	-4.9%	-3.1%	-2.4%
Mar	-3.88%	-5.75%	-1.94%	-4.43%	-0.52%	-1.94%	-17.43%	0.90%	22.20%	-7.01%	4.77%	12.67%	Mar	-4.59%	-5.16%	-0.60%	-4.57%	0.00%	4.79%	-6.1%	-1.6%	-2.0%
Apr	8.44%	12.47%	3.71%	-0.40%	3.84%	4.25%	-16.13%	-10.76%	6.40%	-9.34%	0.76%	11.14%	Apr	7.42%	10.84%	3.18%	-0.85%	3.57%	4.45%	-7.8%	-14.2%	-8.6%
May	2.68%	8.67%	5.84%	0.43%	5.22%	4.77%	-16.24%	-3.60%	15.09%	-11.02%	-0.35%	11.99%	May	1.83%	7.71%	5.78%	-0.13%	4.74%	4.87%	-7.7%	-9.3%	-9.6%
Jun	-4.27%	-0.56%	3.88%	-0.63%	3.77%	4.43%	6.80%	28.49%	20.31%	-7.88%	4.99%	13.96%	Jun	-3.86%	1.20%	5.27%	-0.97%	3.87%	4.89%	-12.0%	-8.5%	-14.4%
Jul	-0.20%	7.24%	7.46%	-0.56%	4.39%	4.97%	-4.85%	0.46%	5.58%	-7.42%	4.25%	12.61%	Jul	-0.39%	6.74%	7.16%	-0.87%	4.38%	5.29%	-14.5%	-14.1%	-18.0%
Aug	-1.98%	1.41%	3.46%	-0.77%	3.94%	4.74%	-16.00%	-7.39%	10.25%	-8.51%	2.70%	12.25%	Aug	-2.52%	0.80%	3.40%	-1.11%	3.84%	5.01%	-14.6%	-12.4%	-17.4%
Sep	0.44%	8.82%	8.34%	-0.64%	4.44%	5.12%	2.47%	15.17%	12.40%	-7.49%	3.91%	12.32%	Sep	0.52%	9.28%	8.71%	-0.94%	4.40%	5.39%	-15.8%	-16.3%	-22.6%
Oct	9.07%	14.70%	5.16%	0.28%	5.39%	5.10%	2.17%	-3.02%	-5.09%	-6.56%	3.17%	10.41%	Oct	8.76%	13.12%	4.01%	-0.02%	5.22%	5.24%	-18.1%	-24.7%	-22.9%
Nov	-2.52%	7.84%	10.63%	0.05%	5.58%	5.53%	0.00%	-12.26%	-12.26%	-5.97%	1.56%	8.01%	Nov	-2.40%	5.75%	8.35%	-0.22%	5.26%	5.49%	-19.7%	-17.8%	-22.4%
Dec	12.68%	23.49%	9.59%	0.86%	6.70%	5.79%	11.24%	12.94%	1.53%	-4.63%	2.45%	7.42%	Dec	12.61%	22.43%	8.72%	0.61%	6.35%	5.70%	-21.4%	-30.2%	-23.9%