

New Construction v Existing SF Condo Sales and Inventory - 5/26/2020

New v Exist RESales

2019 Existing Construction							2019 New Construction						2019 Existing and New Combined Total						Month	Months	Av Int.	
-- Monthly Closings --			-- Yr-to-Date Closings --				-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			End	of	30-Yr.	
2019	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2019	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtrv	Invtrv	Fixed
Jan	1,181	\$225,436,093	\$190,886	1,181	\$225,436,093	\$190,886	65	\$25,956,348	\$399,328	65	\$25,956,348	\$399,328	Jan	1,246	\$251,392,441	\$201,760	1,246	\$251,392,441	\$201,760	4,044	3.25	4.56
Feb	1,376	\$280,941,048	\$204,172	2,557	\$506,377,141	\$198,036	97	\$37,022,397	\$381,674	162	\$62,978,745	\$388,758	Feb	1,473	\$317,963,445	\$215,861	2,719	\$569,355,886	\$209,399	3,828	2.60	4.46
Mar	1,906	\$370,736,190	\$194,510	4,463	\$877,113,331	\$196,530	90	\$38,593,987	\$428,822	252	\$101,572,732	\$403,066	Mar	1,996	\$409,330,177	\$205,075	4,715	\$978,686,063	\$207,569	3,788	1.90	4.35
Apr	<b>2,312</b>	<b>\$501,709,455</b>	<b>\$217,002</b>	<b>6,775</b>	<b>\$1,378,822,786</b>	<b>\$203,516</b>	<b>78</b>	<b>\$30,114,784</b>	<b>\$386,087</b>	<b>330</b>	<b>\$131,687,516</b>	<b>\$399,053</b>	Apr	<b>2,390</b>	<b>\$531,824,239</b>	<b>\$222,521</b>	<b>7,105</b>	<b>\$1,510,510,302</b>	<b>\$212,598</b>	<b>3,942</b>	<b>1.65</b>	<b>4.06</b>
May	2,569	\$574,304,267	\$223,552	9,344	\$1,953,127,053	\$209,025	98	\$43,102,786	\$439,824	428	\$174,790,302	\$408,389	May	2,667	\$617,407,053	\$231,499	9,772	\$2,127,917,355	\$217,757	4,188	1.57	4.14
Jun	2,602	\$614,740,968	\$236,257	11,946	\$2,567,868,021	\$214,956	110	\$51,165,588	\$465,142	538	\$225,955,890	\$419,992	Jun	2,712	\$665,906,556	\$245,541	12,484	\$2,793,823,911	\$223,792	4,386	1.62	3.99
Jul	2,449	\$570,339,161	\$232,887	14,395	\$3,138,207,182	\$218,007	98	\$41,985,099	\$428,419	636	\$267,940,989	\$421,291	Jul	2,547	\$612,324,260	\$240,410	15,031	\$3,406,148,171	\$226,608	4,497	1.77	3.73
Aug	2,474	\$541,324,802	\$218,805	16,869	\$3,679,531,984	\$218,124	84	\$36,667,691	\$436,520	720	\$304,608,680	\$423,068	Aug	2,558	\$577,992,493	\$225,955	17,589	\$3,984,140,664	\$226,513	4,630	1.81	3.75
Sep	2,050	\$445,708,021	\$217,419	18,919	\$4,125,240,005	\$218,047	83	\$36,796,973	\$443,337	803	\$341,405,653	\$425,163	Sep	2,133	\$482,504,994	\$226,210	19,722	\$4,466,645,658	\$226,480	4,586	2.15	3.49
Oct	2,165	\$462,784,021	\$213,757	21,084	\$4,588,024,026	\$217,607	94	\$38,270,489	\$407,133	897	\$379,676,142	\$423,273	Oct	2,259	\$501,054,510	\$221,804	21,981	\$4,967,700,168	\$226,000	4,429	1.96	3.64
Nov	1,816	\$395,715,661	\$217,905	22,900	\$4,983,739,687	\$217,631	96	\$37,429,234	\$389,888	993	\$417,105,376	\$420,046	Nov	1,912	\$433,144,895	\$226,540	23,893	\$5,400,845,063	\$226,043	4,032	2.11	3.75
Dec	1,768	\$385,875,678	\$218,255	24,668	\$5,369,615,365	\$217,675	99	\$39,272,769	\$396,695	1,092	\$456,378,145	\$417,929	Dec	1,867	\$425,148,447	\$227,717	25,760	\$5,825,993,510	\$226,164	3,437	1.84	3.66
% vs 1 Year Ago (2019)																						
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2020	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2019	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtrv	Invtrv	Fixed
Jan	1,287	268,704,393	\$208,784	1,287	\$268,704,393	\$208,784	60	\$26,738,010	\$445,634	60	\$26,738,010	\$445,634	Jan	1,347	\$295,442,403	\$219,334	1,347	\$295,442,403	\$219,334	3,107	2.31	3.72
Feb	1,517	317,768,013	\$209,471	2,804	\$586,472,406	\$209,156	65	\$24,276,738	\$373,488	125	\$51,014,748	\$408,118	Feb	1,582	\$342,044,751	\$216,210	2,929	\$637,487,154	\$217,647	2,858	1.81	3.6
Mar	1,893	423,878,165	\$223,919	4,697	\$1,010,350,571	\$215,106	101	\$38,333,751	\$379,542	226	\$89,348,499	\$395,347	Mar	1,994	\$462,211,916	\$231,801	4,923	\$1,099,699,070	\$223,380	3,036	1.52	3.49
Apr	<b>1,811</b>	<b>408,094,295</b>	<b>\$225,342</b>	<b>6,508</b>	<b>\$1,418,444,866</b>	<b>\$217,954</b>	<b>96</b>	<b>\$37,056,032</b>	<b>\$386,000</b>	<b>322</b>	<b>\$126,404,531</b>	<b>\$392,561</b>	Apr	<b>1,907</b>	<b>\$445,150,327</b>	<b>\$233,430</b>	<b>6,830</b>	<b>\$1,544,849,397</b>	<b>\$226,186</b>	<b>2,963</b>	<b>1.55</b>	<b>3.5</b>
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	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price		Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtrv	Invtrv	Fixed
Jan	8.98%	19.19%	9.38%	8.98%	19.19%	9.38%	-7.69%	3.01%	11.60%	-7.69%	3.01%	11.60%	Jan	8.11%	17.52%	8.71%	8.11%	17.52%	8.71%	-23.2%	-28.9%	-18.4%
Feb	10.25%	13.11%	2.60%	9.66%	15.82%	5.62%	-32.99%	-34.43%	-2.14%	-22.84%	-19.00%	4.98%	Feb	7.40%	7.57%	0.16%	7.72%	11.97%	3.94%	-25.3%	-30.5%	-19.3%
Mar	-0.68%	14.33%	15.12%	5.24%	15.19%	9.45%	12.22%	-0.67%	-11.49%	-10.32%	-12.03%	-1.92%	Mar	-0.10%	12.92%	13.03%	4.41%	12.36%	7.62%	-19.9%	-19.8%	-19.8%
Apr	<b>-21.67%</b>	<b>-18.66%</b>	<b>3.84%</b>	<b>-3.94%</b>	<b>2.87%</b>	<b>7.09%</b>	<b>23.08%</b>	<b>23.05%</b>	<b>-0.02%</b>	<b>-2.42%</b>	<b>-4.01%</b>	<b>-1.63%</b>	Apr	<b>-20.21%</b>	<b>-16.30%</b>	<b>4.90%</b>	<b>-3.87%</b>	<b>2.27%</b>	<b>6.39%</b>	<b>-24.8%</b>	<b>-5.8%</b>	<b>-13.8%</b>