

New Construction v Existing SF Condo Sales and Inventory - 6/19/2024

2023 Existing Construction						2023 New Construction						2023 Existing and New Combined Total						Month	Months	Av Int.	
-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			End SFC	of SFC	30-Yr.	
Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
1,011	\$265,660,062	262,770	1,011	\$265,660,062	\$262,770	82	\$39,670,973	483,792	82	\$39,670,973	\$483,792	Jan	1,093	\$305,331,035	\$279,351	1,093	\$305,331,035	\$279,351	1,559	1.43	6.42
1,113	\$308,859,268	277,502	2,124	\$574,519,330	\$270,489	98	\$53,788,644	548,864	180	\$93,459,617	\$519,220	Feb	1,211	\$362,647,912	\$299,462	2,304	\$667,978,947	\$289,921	1,503	1.24	6.09
1,599	\$448,373,424	280,409	3,723	\$1,022,892,754	\$274,750	136	\$65,395,071	480,846	316	\$158,854,688	\$502,705	Mar	1,735	\$513,768,495	\$296,120	4,039	\$1,181,747,442	\$292,584	1,375	0.79	6.65
1,516	\$467,585,505	308,434	5,239	\$1,490,478,259	\$284,497	97	\$45,357,463	467,603	413	\$204,212,151	\$494,460	Apr	1,613	\$512,942,968	\$318,006	5,652	\$1,694,690,410	\$299,839	1,532	0.95	6.32
<b>1,818</b>	<b>\$598,421,040</b>	<b>329,164</b>	<b>7,057</b>	<b>\$2,088,899,299</b>	<b>\$296,004</b>	<b>127</b>	<b>\$60,473,573</b>	<b>476,170</b>	<b>540</b>	<b>\$264,685,724</b>	<b>\$490,159</b>	<b>May</b>	<b>1,945</b>	<b>\$658,894,613</b>	<b>\$338,763</b>	<b>7,597</b>	<b>\$2,353,585,023</b>	<b>\$309,805</b>	<b>1,771</b>	<b>0.91</b>	<b>6.39</b>
2,014	\$689,387,195	342,298	9,071	\$2,778,286,494	\$306,282	89	\$47,373,117	532,282	629	\$312,058,841	\$496,119	Jun	2,103	\$736,760,312	\$350,338	9,700	\$3,090,345,335	\$318,592	1,798	0.85	6.79
1,771	\$587,603,397	331,792	10,842	\$3,365,889,891	\$310,449	104	\$52,945,132	509,088	733	\$365,003,973	\$497,959	Jul	1,875	\$640,548,529	\$341,626	11,575	\$3,730,893,864	\$322,323	1,870	1.00	6.71
1,628	\$536,607,097	329,611	12,470	\$3,902,496,988	\$312,951	96	\$39,925,174	415,887	829	\$404,929,147	\$488,455	Aug	1,724	\$576,532,271	\$334,415	13,299	\$4,307,426,135	\$323,891	2,162	1.25	6.90
1,310	\$407,905,926	311,379	13,780	\$4,310,402,914	\$312,801	102	\$68,589,631	672,447	931	\$473,518,778	\$508,613	Sep	1,412	\$476,495,557	\$337,461	14,711	\$4,783,921,692	\$325,194	2,359	1.67	7.18
1,416	\$447,069,069	315,727	15,196	\$4,757,471,983	\$313,074	75	\$37,332,179	497,762	1,006	\$510,850,957	\$507,804	Oct	1,491	\$484,401,248	\$324,883	16,202	\$5,268,322,940	\$325,165	2,085	1.40	7.31
1,308	\$421,051,294	321,905	16,504	\$5,178,523,277	\$313,774	62	\$26,469,570	426,929	1,068	\$537,320,527	\$503,109	Nov	1,370	\$447,520,864	\$326,658	17,572	\$5,715,843,804	\$325,281	2,411	1.76	7.76
1,142	\$339,827,285	297,572	17,646	\$5,518,350,562	\$312,725	94	\$37,762,078	401,724	1,162	\$575,082,605	\$494,908	Dec	1,236	\$377,589,363	\$305,493	18,808	\$6,093,433,167	\$323,981	2,218	1.79	7.22
Year Ago (2023)																					
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Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
943	\$275,863,291	292,538	943	\$275,863,291	\$292,538	58	\$27,701,955	477,620	58	\$27,701,955	\$477,620	Jan	1,001	\$303,565,246	\$303,262	1,001	\$303,565,246	\$303,262	1,983	1.98	6.62
1,109	\$340,155,273	306,723	2,052	\$616,018,564	\$300,204	87	\$44,677,214	513,531	145	\$72,379,169	\$499,167	Feb	1,196	\$384,832,487	\$321,766	2,197	\$688,397,733	\$313,335	1,759	1.47	6.63
1,471	\$472,740,341	321,373	3,523	\$1,088,758,905	\$309,043	108	\$55,251,619	511,589	253	\$127,630,788	\$504,470	Mar	1,579	\$527,991,960	\$334,384	3,776	\$1,216,389,693	\$322,137	1,691	1.07	6.94
1,673	\$539,297,301	322,353	5,196	\$1,628,056,206	\$313,329	93	\$49,733,833	534,772	346	\$177,364,621	\$512,615	Apr	1,766	\$589,031,134	\$333,540	5,542	\$1,805,420,827	\$325,771	1,747	0.99	6.79
<b>1,925</b>	<b>\$689,620,007</b>	<b>358,244</b>	<b>7,121</b>	<b>\$2,317,676,213</b>	<b>\$325,471</b>	<b>119</b>	<b>\$60,874,418</b>	<b>511,550</b>	<b>465</b>	<b>\$238,239,039</b>	<b>\$512,342</b>	<b>May</b>	<b>2,044</b>	<b>\$750,494,425</b>	<b>\$367,169</b>	<b>7,586</b>	<b>\$2,555,915,252</b>	<b>\$336,925</b>	<b>1,977</b>	<b>0.97</b>	<b>7.22</b>
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Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Jan	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
-6.73%	3.84%	11.33%	-6.73%	3.84%	11.33%	-29.27%	-30.17%	-1.28%	-29.27%	-30.17%	-1.28%	Jan	-8.42%	-0.58%	8.56%	-8.42%	-0.58%	8.56%	27.2%	38.9%	3.1%
-0.36%	10.13%	10.53%	-3.39%	7.22%	10.99%	-11.22%	-16.94%	-6.44%	-19.44%	-22.56%	-3.86%	Feb	-1.24%	6.12%	7.45%	-4.64%	3.06%	8.08%	17.0%	18.5%	8.9%
-8.01%	5.43%	14.61%	-5.37%	6.44%	12.48%	-20.59%	-15.51%	6.39%	-19.94%	-19.66%	0.35%	Mar	-8.99%	2.77%	12.92%	-6.51%	2.93%	10.10%	23.0%	35.1%	4.4%
10.36%	15.34%	4.51%	-0.82%	9.23%	10.13%	-4.12%	9.65%	14.36%	-16.22%	-13.15%	3.67%	Apr	9.49%	14.83%	4.88%	-1.95%	6.53%	8.65%	14.0%	4.2%	7.4%
<b>5.89%</b>	<b>15.24%</b>	<b>8.83%</b>	<b>0.91%</b>	<b>10.95%</b>	<b>9.95%</b>	<b>-6.30%</b>	<b>0.66%</b>	<b>7.43%</b>	<b>-13.89%</b>	<b>-9.99%</b>	<b>4.53%</b>	<b>May</b>	<b>5.09%</b>	<b>13.90%</b>	<b>8.39%</b>	<b>-0.14%</b>	<b>8.60%</b>	<b>8.75%</b>	<b>11.6%</b>	<b>6.2%</b>	<b>13.0%</b>