

MLS Monthly Update Summary - 11/29/2021

| | Oct 2020 | Sept 2021 | Oct 2021 | Month Variance 21-20 | 2021 Total/Avg YTD | YTD Variance 21-20 |
|---|-----------|-----------|-----------|----------------------|--------------------|--------------------|
| Membership: | | | | | | |
| Offices | 714 | 755 | 748 | 4.78% | 735 | 4.15% |
| Licenses | 6,242 | 6,686 | 6,667 | 6.83% | 6,530 | 7.49% |
| Appraisers (Included) | 240 | 238 | 239 | -0.42% | 239 | 0.97% |
| Active Inventory | 4,423 | 3,966 | 3,868 | -12.51% | 3,494 | -28.08% |
| Residential | 2,515 | 2,222 | 2,167 | -13.89% | 1,826 | -32.57% |
| Multi-Fam. & Apts. | 170 | 230 | 197 | -2.31% | 137 | -12.40% |
| Commercial & Indus. | 461 | 376 | 365 | -21.01% | 395 | -19.25% |
| Land & Lots | 1,277 | 1,138 | 1,139 | -10.61% | 1,109 | -26.28% |
| Lease / Rental | 145 | 116 | 134 | -9.32% | 112 | -18.49% |
| New Listings (Total) | 3,397 | 3,100 | 2,946 | -13.69% | 31,095 | 0.06% |
| New Listings (SF&C) | 2,986 | 2,736 | 2,551 | -15.14% | 27,032 | -1.12% |
| Lender Involved-Listings | 4.15% | 2.01% | 2.16% | -61.68% | 2.29% | -35.82% |
| Expirations | 235 | 190 | 166 | -26.85% | 172 | -36.85% |
| Cancelled (SF&C) | 337 | 340 | 273 | -18.23% | 238 | -24.37% |
| New Pending Sales | | | | | | |
| New (SF&C) | 2,608 | 2,512 | 2,528 | -3.03% | 2,545 | -1.52% |
| Lender Involved-Listings | 3.37% | 1.95% | 2.33% | -45.03% | 2.35% | -37.42% |
| New (Monthly) Total | 2,904 | 2,809 | 2,858 | -1.56% | 2,851 | 0.03% |
| Total BOM | 575 | 549 | 529 | -7.31% | 508 | -14.00% |
| Total Waiting To Close | 3,905 | 4,086 | 3,909 | 0.09% | 4,104 | 0.72% |
| | Oct 2020 | Sept 2021 | Oct 2021 | Month Variance 21-20 | 2021 Total/Avg YTD | YTD Variance 21-20 |
| Closings: | | | | | | |
| Total Single Fam & Condo Sales | 2,574 | 2,446 | 2,482 | -3.57% | 22,867 | 3.06% |
| Total \$ Volume (000's) | \$661,706 | \$693,521 | \$695,838 | 5.16% | \$6,436,388 | 17.64% |
| Average Sale Price | \$257,073 | \$283,533 | \$280,354 | 9.06% | \$281,471 | 14.15% |
| Single Family | 2,297 | 2,176 | 2,205 | -3.97% | 20,363 | 2.95% |
| \$ Volume (000's) | \$609,888 | \$635,183 | \$637,222 | 4.47% | \$5,923,358 | 17.85% |
| Avg. DOM | 19 | 11 | 14 | -29.41% | 15 | -47.08% |
| Avg. CDOM | 23 | 13 | 16 | -31.82% | 21 | -41.26% |
| Avg. Price | \$265,515 | \$291,904 | \$288,990 | 8.91% | \$290,888 | 14.47% |
| Median Price | \$220,000 | \$245,950 | \$246,000 | 11.56% | \$240,436 | 14.50% |
| Condominiums | 277 | 270 | 277 | 0.00% | 2,504 | 3.94% |
| \$ Volume (000's) | \$51,818 | \$58,339 | \$58,615 | 12.75% | \$513,029 | 15.30% |
| Avg. DOM | 19 | 15 | 17 | -9.09% | 18 | -37.84% |
| Avg. CDOM | 24 | 18 | 21 | -10.71% | 26 | -27.81% |
| Avg. Price | \$187,069 | \$216,070 | \$211,606 | 13.03% | \$204,884 | 10.93% |
| Median Price | \$150,000 | \$184,500 | \$177,000 | 17.42% | \$170,570 | 10.79% |
| Lender Involved -Sales | 2.41% | 1.72% | 2.05% | -14.16% | 2.31% | -41.09% |
| Multi-Family (2-4) | 74 | 91 | 99 | 32.47% | 859 | 39.45% |
| \$ Volume (000's) | \$12,616 | \$19,415 | \$23,310 | 87.17% | \$179,026 | 74.38% |

