

MLS of Greater Cincinnati
Monthly Update - 2/25/2020

Detailed Month Update

	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 June	2019 July	2019 Aug	2019 Sept	2019 Oct	2019 Nov	2019 Dec	2020 Jan	Prev Yr/Mo Variance 20-19	2020 Total/Avg YTD	YTD Variance 20-19
Membership:																
Offices	688	691	693	690	682	688	691	695	690	695	694	697	702	2.03%	702	2.03%
Licenses	5,896	5,814	5,874	5,942	5,882	5,963	6,014	5,984	6,058	6,035	5,995	6,036	6,039	2.43%	6,039	2.43%
Appraisers (Included)	233	230	232	232	231	235	239	239	238	235	238	238	238	2.15%	238	2.15%
Active Inventory	6,613	6,439	6,402	6,607	6,809	6,982	7,108	7,303	7,212	7,017	6,597	5,784	5,507	-16.72%	5,507	-16.72%
Residential	4,044	3,828	3,788	3,942	4,188	4,386	4,497	4,630	4,586	4,429	4,032	3,437	3,107	-23.17%	3,107	-23.17%
Multi-Fam. & Apts.	269	257	252	264	261	239	232	213	209	186	188	159	148	-44.98%	148	-44.98%
Commercial & Indus.	555	558	539	557	536	544	532	559	544	567	559	520	524	-5.59%	524	-5.59%
Land & Lots	1,745	1,796	1,823	1,844	1,824	1,813	1,847	1,901	1,873	1,835	1,818	1,668	1,728	-0.97%	1,728	-0.97%
Lease / Rental	262	210	162	159	151	154	125	134	163	165	190	177	196	-25.19%	196	-25.19%
New Listings (Total)	2,588	2,780	3,342	3,907	3,971	3,605	3,625	3,492	3,260	3,067	2,228	1,581	2,503	-3.28%	2,503	-3.28%
New Listings (SF&C)	2,195	2,335	2,896	3,443	3,468	3,169	3,214	3,044	2,832	2,694	1,890	1,299	2,101	-4.28%	2,101	-4.28%
Lender Involved	5.19%	4.20%	4.42%	3.63%	4.15%	4.10%	3.27%	3.68%	3.92%	4.60%	4.02%	5.70%	5.19%	-0.11%	5.19%	-0.11%
Expirations	399	325	361	324	276	385	258	334	341	372	401	659	337	-15.54%	337	-15.54%
Cancelled (SF&C)	429	366	374	394	462	439	507	502	488	521	351	368	331	-22.84%	331	-22.84%
New Pending Sales																
New (SF & C)	1869	2181	2759	2932	2848	2711	2673	2506	2341	2223	1853	1373	2018	7.97%	2,018	7.97%
Lender Involved	6.05%	4.77%	5.04%	4.16%	4.81%	4.02%	3.78%	4.63%	3.37%	4.72%	4.80%	6.26%	5.40%	-10.66%	5.40%	-10.66%
New (Monthly) - Total	2067	2415	3030	3164	3117	2634	2924	2781	2595	2465	2051	1547	2210	6.92%	2,210	6.92%
Total BOM (in Month)	433	489	579	658	698	661	744	658	551	561	461	377	454	4.85%	454	4.85%
Total Waiting To Close	2910	3532	3999	4442	4407	4025	3943	3673	3666	3384	3022	2355	2960	1.72%	2,960	1.72%
Closings:																
Total Sold Properties	1,403	1,625	2,190	2,581	2,899	2,899	2,747	2,773	2,336	2,468	2,081	2,076	1,496	6.63%	1,496	6.63%
\$ Volume (000's)	\$276,437	\$340,831	\$435,292	\$560,950	\$652,057	\$698,040	\$643,380	\$613,864	\$512,614	\$539,604	\$466,006	\$461,193	\$323,290	16.95%	323,290	16.95%
Average Price	\$197,033	\$209,742	\$198,764	\$217,338	\$224,925	\$240,787	\$234,212	\$221,372	\$219,441	\$218,640	\$223,934	\$222,155	\$216,103	9.68%	216,103	9.68%
Single Family	1,103	1,304	1,774	2,110	2,372	2,417	2,282	2,256	1,917	2,031	1,685	1,677	1,196	8.43%	1,196	8.43%
\$ Volume (000's)	\$228,320	\$288,875	\$373,177	\$484,590	\$559,289	\$606,526	\$563,817	\$526,288	\$446,005	\$462,863	\$397,019	\$388,752	\$264,962	16.05%	264,962	16.05%
Avg. DOM	44	46	42	36	30	26	26	27	27	29	34	35	42	-4.55%	42	-4.55%
Avg. CDOM	60	60	53	47	38	37	35	33	36	38	43	44	53	-11.67%	53	-11.67%
Avg. Price	\$206,999	\$221,530	\$210,359	\$229,664	\$235,788	\$250,942	\$247,071	\$233,284	\$232,658	\$227,899	\$235,620	\$231,814	\$221,540	7.02%	221,540	7.02%
Median Price	\$165,000	\$181,950	\$175,000	\$189,000	\$196,000	\$206,000	\$200,000	\$194,500	\$189,000	\$183,000	\$189,500	\$187,000	178,450	8.15%	178,450	8.15%
Condominiums	143	169	222	280	295	295	265	302	216	228	227	190	151	5.59%	151	5.59%
\$ Volume (000's)	\$22,978	\$29,088	\$36,153	\$47,235	\$58,118	\$59,380	\$48,507	\$51,704	\$36,500	\$38,191	\$36,126	\$36,397	\$30,759	33.86%	30,759	33.86%
Avg. DOM	40	51	51	27	29	38	27	25	28	25	27	35	54	35.00%	54	35.00%
Avg. CDOM	46	60	61	38	38	45	33	33	31	27	36	41	59	28.26%	59	28.26%
Avg. Price	\$160,685	\$172,118	\$162,851	\$168,696	\$197,010	\$201,288	\$183,045	\$171,205	\$168,981	\$167,504	\$159,145	\$191,563	\$203,702	26.77%	203,702	26.77%
Median Price	\$132,500	\$139,000	\$129,250	\$137,200	\$148,250	\$153,900	\$139,900	\$150,850	\$140,450	\$140,000	\$132,000	\$145,000	\$162,500	22.64%	162,500	22.64%
SFC Lender Inv Sales	7.78%	6.04%	4.71%	4.85%	3.82%	4.50%	4.00%	4.07%	4.22%	3.45%	3.66%	4.66%	6.31%	-18.94%	6.31%	-18.94%
Multi-Family (2-4)	47	50	73	65	87	64	61	96	68	83	71	89	52.00	10.64%	52	10.64%
\$ Volume (000's)	\$5,820	\$6,324	\$9,986	\$11,103	\$13,072	\$9,233	\$8,691	\$12,906	\$10,122	\$13,506	\$9,971	\$13,049	\$8,997	54.59%	8,997	54.59%
Apartments (5+)	9	6	6	6	6	3	8	9	9	5	4	12	5.00	-44.44%	5	-44.44%
\$ Volume (000's)	\$3,597	\$3,131	\$3,009	\$1,621	\$1,567	\$960	\$2,288	\$4,722	\$3,241	\$1,431	\$793	\$6,864	\$1,150	-68.03%	1,150	-68.03%
Commercial/Invest	33	24	25	29	26	34	35	19	32	29	32	25	19.00	-42.42%	19	-42.42%
\$ Volume (000's)	\$10,249	\$3,956	\$3,313	\$6,003	\$8,734	\$7,666	\$7,644	\$7,087	\$6,449	\$9,471	\$11,841	\$6,479	\$6,707	-34.56%	6,707	-34.56%
Farms & Acreage	1	2	7	6	8	12	11	3	5	9	8	4	7.00	600.00%	7	600.00%
\$ Volume (000's)	\$800	\$980	\$2,526	\$1,617	\$4,640	\$4,106	\$3,516	\$1,231	\$3,052	\$3,194	\$5,288	\$1,171	\$1,886	135.75%	1,886	135.75%
Construction Lots	67	70	83	85	105	74	85	88	89	83	54	79	66.00	-1.49%	66	-1.49%
\$ Volume (000's)	\$4,578	\$8,477	\$7,127	\$8,782	\$6,638	\$10,170	\$8,916	\$9,926	\$7,245	\$10,946	\$4,968	\$8,482	\$8,828	92.84%	8,828	92.84%