

MLS of Greater Cincinnati
Monthly Update - 1/27/2021

Detailed Month Update

	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 June	2019 July	2019 Aug	2019 Sept	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr	2020 May	2020 June	2020 July	2020 Aug	2020 Sept	2020 Oct	2020 Nov	2020 Dec	Prev Yr/Mo Variance 20-19	2020 Total/Avg YTD	YTD Variance 20-19	
Memberships:																												
Offices	688	691	693	690	682	688	691	695	690	695	694	697	702	705	711	705	699	698	705	707	711	714	709	718		3.01%	707	2.29%
Licensees	5,896	5,814	5,874	5,942	5,882	5,963	6,014	5,984	6,058	6,035	5,995	6,036	6,039	5,978	6,025	6,055	5,998	5,995	6,068	6,126	6,223	6,242	6,237	6,304		4.44%	6,108	2.51%
Appraisers (Included)	233	230	232	232	231	235	239	239	238	235	238	238	238	237	236	235	233	235	235	239	239	240	240	240		0.84%	237	0.96%
Active Inventory	6,613	6,439	6,402	6,607	6,809	6,982	7,108	7,303	7,212	7,017	6,597	5,784	5,507	5,249	5,340	5,225	5,025	4,548	4,442	4,383	4,437	4,423	4,175	3,626		-37.31%	4,698	-30.29%
Residential	4,044	3,828	3,788	3,942	4,188	4,386	4,497	4,630	4,586	4,429	4,032	3,437	3,107	2,858	3,036	2,963	2,796	2,474	2,416	2,409	2,506	2,515	2,325	2,001		-41.78%	2,617	-36.92%
Multi-Fam. & Apts.	269	257	252	264	261	239	232	213	209	186	188	159	148	134	163	153	151	156	142	175	173	170	147	106		-33.33%	152	-33.38%
Commercial & Indus.	555	558	539	557	536	544	532	559	544	567	559	520	524	515	514	503	493	476	479	467	457	461	462	408		-21.54%	480	-12.34%
Land & Lots	1,745	1,796	1,823	1,844	1,824	1,813	1,847	1,901	1,873	1,835	1,818	1,668	1,728	1,742	1,627	1,606	1,585	1,442	1,405	1,332	1,301	1,277	1,241	1,111		-33.39%	1,450	-20.15%
Lease / Rental	262	210	162	159	151	154	125	134	163	165	190	177	196	153	148	141	108	129	121	120	118	145	165	143		-19.21%	141	-17.79%
New Listings (Total)	2,588	2,780	3,342	3,907	3,971	3,605	3,625	3,492	3,260	3,067	2,228	1,581	2,503	2,637	3,114	2,670	3,200	3,440	3,535	3,286	3,295	3,397	2,355	1,815		14.80%	35,247	-5.87%
New Listings (SF&C)	2,195	2,335	2,896	3,443	3,468	3,169	3,214	3,044	2,832	2,694	1,890	1,299	2,101	2,291	2,743	2,355	2,861	3,075	3,150	2,902	2,873	2,986	2,063	1,579		21.56%	30,979	-4.62%
Lender Involved	5.19%	4.20%	4.42%	3.63%	4.15%	4.10%	3.27%	3.68%	3.92%	4.60%	4.02%	5.70%	5.19%	5.15%	4.70%	3.91%	2.83%	2.34%	2.35%	1.86%	3.24%	4.15%	2.76%	2.53%		-55.53%	0	-19.39%
Expirations	399	325	361	324	276	385	258	334	341	372	401	659	337	239	325	278	227	316	241	272	257	235	201	482		-26.86%	284	-23.11%
Cancelled (SF&C)	429	366	374	394	462	439	507	502	488	521	351	368	331	268	278	337	304	341	307	293	351	337	264	227		-38.32%	303	-30.05%
New Pending Sales																												
New (SF & C)	1869	2181	2759	2932	2848	2711	2673	2506	2341	2223	1853	1373	2018	2201	2354	2190	2850	3067	3023	2892	2640	2608	2069	1716		24.98%	2,469	4.81%
Lender Involved	6.05%	4.77%	5.04%	4.16%	4.81%	4.02%	3.78%	4.63%	3.37%	4.72%	4.80%	6.26%	5.40%	5.68%	4.42%	4.61%	3.33%	3.06%	2.94%	2.46%	2.31%	3.37%	2.95%	2.45%		-60.92%	0	-23.80%
New (Monthly) - Total	2067	2415	3030	3164	3117	2634	2924	2781	2595	2465	2051	1547	2210	2495	2574	2391	3093	3377	3330	3171	2954	2904	2,316	1943		25.60%	2,730	6.39%
Total BOM (in Month)	433	489	579	658	698	661	744	658	551	561	461	377	454	439	667	558	650	635	691	604	629	575	530	441		16.98%	573	0.04%
Total Waiting To Close	2910	3532	3999	4442	4407	4025	3943	3673	3666	3384	3022	2355	2960	3524	3590	3726	4425	4859	4803	4551	4405	3905	3,684	2987		26.84%	3,952	9.37%
Closings:																												
Total Sold Properties	1,403	1,625	2,190	2,581	2,899	2,899	2,747	2,773	2,336	2,468	2,081	2,076	1,515	1,751	2,165	2,077	2,141	2,730	3,109	2,986	2,852	2,798	2,420	2,507		20.76%	29,051	3.47%
\$ Volume (000's)	\$276,437	\$340,831	\$435,292	\$560,950	\$652,057	\$698,040	\$643,380	\$613,864	\$512,614	\$539,604	\$466,006	\$461,193	\$326,547	\$371,504	\$491,665	\$478,629	\$499,854	\$669,869	\$791,678	\$749,643	\$706,684	\$708,246	\$586,580	\$626,844		35.92%	\$7,007,744	13.02%
Average Price	\$197,033	\$209,742	\$198,764	\$217,338	\$224,925	\$240,787	\$234,212	\$221,372	\$219,441	\$218,640	\$223,934	\$222,155	\$215,543	\$212,167	\$227,097	\$230,443	\$233,468	\$245,373	\$254,641	\$251,053	\$247,785	\$253,126	\$242,389	\$250,038		12.55%	\$241,222	9.24%
Single Family	1,103	1,304	1,774	2,110	2,372	2,417	2,282	2,256	1,917	2,031	1,685	1,677	1,209	1,408	1,785	1,699	1,768	2,291	2,533	2,471	2,318	2,297	1,945	2,051		22.30%	23,775	3.69%
\$ Volume (000's)	\$228,320	\$288,875	\$373,177	\$484,590	\$559,289	\$606,526	\$563,817	\$526,288	\$446,005	\$462,863	\$397,019	\$388,752	267,402	312,476	423,728	408,485	434,261	600,111	695,669	663,386	610,902	609,888	\$506,080	\$450,562		39.05%	\$6,072,950	14.03%
Avg. DOM	44	46	42	36	30	26	26	27	27	29	34	35	41	41	36	27	25	23	24	21	17	19	17	18		-48.57%	26	-23.13%
Avg. CDOM	60	60	53	47	38	37	35	33	36	38	43	44	53	51	47	34	32	29	30	28	22	23	26	27		-38.64%	34	-23.28%
Avg. Price	\$206,999	\$221,530	\$210,359	\$229,664	\$235,788	\$250,942	\$247,071	\$233,284	\$232,658	\$227,899	\$235,620	\$231,814	\$221,176	\$221,929	\$237,383	\$240,427	\$245,623	\$261,943	\$274,642	\$268,469	\$263,547	\$265,515	\$260,195	\$263,560		13.69%	\$255,434	9.97%
Median Price	\$165,000	\$181,950	\$175,000	\$189,000	\$196,000	\$206,000	\$200,000	\$194,500	\$189,000	\$183,000	\$189,500	\$187,000	\$178,000	\$182,000	200,000	199,000	212,000	220,000	230,000	234,000	224,900	220,000	\$225,000	\$220,000		17.65%	\$212,075	12.81%
Condominiums	143	169	222	280	295	295	265	302	216	228	227	190	154	180	220	232	202	251	314	296	283	277	232	230		21.05%	2,871	1.38%
\$ Volume (000's)	\$22,978	\$29,088	\$36,153	\$47,235	\$58,118	\$59,380	\$48,507	\$51,704	\$36,500	\$38,191	\$36,126	\$36,397	\$31,388	\$30,882	\$40,778	\$43,655	\$37,193	\$45,977	\$58,139	\$51,817	\$53,292	\$51,818	\$42,075	\$42,440		16.60%	\$529,454	5.81%
Avg. DOM	40	51	51	27	29	38	27	25	28	25	27	35	53	40	24	26	35	27	23	22	19	20	24	24		-31.43%	28	-15.63%
Avg. CDOM	46	60	61	38	38	45	33	33	31	27	36	41	58	52	30	30	40	31	37	26	28	24	25	28		-31.71%	34	-16.36%
Avg. Price	\$160,685	\$172,118	\$162,851	\$168,696	\$197,010	\$201,288	\$183,045	\$171,205	\$168,981	\$167,504	\$159,145	\$191,563	\$203,818	\$171,567	\$185,355	\$188,168	\$184,124	\$183,175	\$185,156	\$175,057	\$188,311	\$187,069	\$181,358	\$184,522		-3.68%	\$184,414	4.37%
Median Price	\$132,500	\$139,000	\$129,250	\$137,200	\$148,250	\$153,900	\$139,900	\$150,850	\$140,450	\$140,000	\$132,000	\$145,000	\$164,234	\$142,250	\$156,500	\$150,500	\$153,700	\$154,000	\$168,500	\$144,900	\$155,000	\$150,000	\$155,500	\$161,050		11.07%	\$154,678	9.94%
SFC Lender Inv Sales	7.78%	6.04%	4.71%	4.85%	3.82%	4.50%	4.00%	4.07%	4.22%	3.45%	3.66%	4.66%	6.24%	5.67%	4.49%	4.45%	4.06%	3.82%	2.67%	2.93%	2.50%	2.41%	2.25%	3.20%		-31.32%	0	-19.90%
Multi-Family (2-4)	47	50	73	65	87	64	61	96	68	83	71	89	53	54	56	47	67	57	66	65	77	74	99	76		-14.61%	791	-7.38%
\$ Volume (000's)	\$5,820	\$6,324	\$9,986	\$11,103	\$13,072	\$9,233	\$8,691	\$12,906	\$10,122	\$13,506	\$9,971	\$13,049	\$9,077	\$8,806	\$9,369	\$7,428	\$11,892	\$9,241	\$10,977	\$10,992	\$12,268	\$12,616	\$17,695	\$13,749		5.36%	\$134,110	8.34%
Apartments (5+)	9	6	6	6	6	3	8	9	9	5	4	12	5	6	10	2	6	6	10	7	7	7	7	11		-8.33%	83	0.00%
\$ Volume (000's)	\$3,597	\$3,131	\$3,009	\$1,621	\$1,567	\$960	\$2,288	\$4,722	\$3,241	\$1,431	\$793	\$6,864	\$1,150	\$2,831	\$4,088	\$244	\$1,950	\$2,397	\$2,014	\$7,100	\$6,230	\$1,806	\$3,237	\$6,002		-12.56%	\$39,049	17.53%
Commercial/Invest	33	24	25	29	26	34	35	19	32	29	32	25	19	21	19	16	14	19	23	13	35	27	20	34		36.00%	260	-24.20%
\$ Volume (000's)	\$10,249	\$3,956	\$3,313	\$6,003	\$8,734	\$7,666	\$7,644	\$7,087	\$6,449	\$9,471	\$11,841	\$6,479	\$6,707	\$5,303	\$5,707	\$2,941	\$1,759	\$3,458	\$4,708	\$2,070	\$6,967	\$6,136	\$3,025	\$6,906		6.59%	\$55,687	-37.35%
Farms & Acreage	1	2	7	6	8	12	11	3	5	9	8	4	7	5	5	6	9	2	16	8	8	7	5	7		75.00%	85	11.84%
\$ Volume (000's)	\$800	\$980	\$2,526	\$1,617	\$4,640	\$4,106	\$3,5																					