

MLS of Greater Cincinnati
Detailed Monthly Update - 1/26/2024

	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	2023 Feb	2023 Mar	2023 Apr	2023 May	2023 June	2023 July	2023 Aug	2023 Sept	2023 Oct	2023 Nov	2023 Dec	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22	
Membership:																												
Offices	754	766	783	764	757	764	771	773	779	770	758	765	763	759	760	754	745	749	735	723	725	729	729	734	-4.05%	742	-3.25%	
Appraisers	246	244	243	249	249	247	247	246	250	250	247	249	248	245	246	245	238	245	240	240	240	246	246	246	-1.20%	244	-1.42%	
Total Licensees	7,338	7,267	7,289	7,328	7,341	7,429	7,465	7,438	7,497	7,491	7,336	7,405	7,372	7,389	7,459	7,484	7,452	7,477	7,387	7,209	7,278	7,239	7,323	7,394	-0.15%	7,372	-0.18%	
Active Inventory	2,654	2,661	2,554	3,015	3,394	3,651	3,860	3,811	3,791	3,893	3,668	3,220	2,903	2,871	2,694	2,870	3,144	3,159	2,913	3,348	3,774	3,428	3,732	3,429	6.49%	3,189	-4.75%	
Residential	1,319	1,331	1,227	1,606	1,933	2,154	2,332	2,278	2,312	2,419	2,228	1,916	1,573	1,517	1,393	1,552	1,800	1,829	1,870	2,187	2,389	2,116	2,438	2,243	17.07%	1,909	-0.64%	
Multi-Fam. & Apts.	97	91	89	111	117	140	143	142	135	119	113	90	82	70	82	97	110	111	98	123	147	126	136	125	38.89%	109	-5.77%	
Commercial & Indus.	327	331	318	351	365	366	377	376	364	363	361	325	352	361	328	343	342	331	278	312	348	331	325	293	-9.85%	329	-6.63%	
Land & Lots	911	908	920	947	979	991	1,008	1,015	980	992	966	889	896	923	891	878	892	888	667	726	890	855	833	768	-13.61%	842	-12.16%	
Lease / Rental	117	96	87	90	92	86	103	140	138	153	148	137	158	143	129	146	146	140	108	128	143	172	218	215	56.93%	154	33.09%	
New Listings (Total)	2,095	2,075	3,063	3,198	3,336	3,601	3,086	3,004	2,758	2,511	1,961	1,391	1,755	1,774	2,493	2,347	2,728	2,849	2,483	1,874	2,360	2,384	1,825	1,311	-5.75%	26,183	-18.38%	
New Listings (SF&C)	1,754	1,750	2,654	2,804	2,908	3,225	2,728	2,638	2,321	2,198	1,568	1,202	1,441	1,489	2,125	2,040	2,395	2,495	2,149	1,604	2,024	1,983	1,530	1,072	-10.82%	22,347	-19.47%	
Lender Involved	2.34%	2.97%	3.17%	2.92%	1.79%	1.98%	2.05%	2.12%	2.63%	2.59%	3.38%	2.41%	4.37%	3.49%	3.34%	2.11%	2.80%	2.53%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-38.62%
Expirations	177	125	137	129	144	174	199	193	224	187	218	419	181	152	188	159	153	164	202	90	174	183	160	328	-21.72%	178	-8.25%	
Cancelled (SF&C)	172	116	169	144	163	253	295	301	311	296	256	196	196	147	181	171	192	206	166	43	166	261	249	193	-1.53%	181	-18.75%	
New Pending Sales																												
New (SF & C)	1983	1758	2506	2559	2492	2468	2302	2260	1870	1780	1415	1202	1443	1425	1774	1844	2007	2058	2019	1313	1798	1652	1421	1152	-4.16%	1,659	-19.06%	
Lender Involved	2.07%	2.33%	2.83%	2.07%	2.05%	2.11%	2.04%	3.01%	2.03%	2.08%	3.11%	3.41%	3.88%	2.39%	3.61%	2.39%	2.92%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-39.71%
New (Monthly) - Total	2,217	1,995	2,846	2,811	2,776	2,670	2,497	2,482	2,084	1,992	1,650	1,340	1,630	1,606	2,012	2,040	2,203	2,283	2,248	1,456	2,013	1,921	1,616	1,324	-1.19%	1,863	-18.30%	
Total BOM (in Month)	454	351	425	423	455	510	540	490	446	403	364	274	306	268	342	337	368	392	0	0	0	0	0	0	-100.00%	168	-60.80%	
Total Waiting To Close	2,947	3,000	3,563	3,673	3,532	3,547	3,032	3,179	2,834	2,630	2,255	1,778	1,683	2,416	2,605	2,794	2,810	2,751	0	0	2,004	2,360	2,277	2,089	17.49%	1,982	-33.86%	
Closings:																												
	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	2023 Feb	2023 Mar	2023 Apr	2023 May	2023 June	2023 July	2023 Aug	2023 Sept	2023 Oct	2023 Nov	2023 Dec	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22	
Total Sold Properties	1,754	1,757	2,260	2,441	2,717	2,806	2,515	2,593	2,385	2,008	1,822	1,744	1,231	1,366	1,932	1,780	2,133	2,307	2,045	1,869	1,567	1,652	1,507	1,394	-20.07%	20,783	-22.46%	
\$ Volume (000's)	\$464,481	\$485,316	\$647,581	\$705,767	\$847,771	\$909,870	\$760,134	\$804,671	\$722,770	\$580,883	\$524,231	\$493,307	\$332,900	\$401,227	\$552,551	\$552,121	\$702,891	\$790,709	\$686,860	\$618,089	\$479,172	\$531,514	\$482,973	\$440,225	-10.76%	\$6,571,232	-17.31%	
Average Price	\$264,813	\$276,218	\$286,540	\$289,130	\$312,025	\$324,259	\$302,240	\$310,324	\$303,048	\$289,284	\$287,723	\$282,859	\$270,430	\$293,724	\$286,000	\$310,180	\$329,532	\$342,743	\$335,873	\$330,706	\$305,789	\$321,740	\$320,486	\$315,800	11.65%	\$316,183	6.64%	
Single Family	1,361	1,390	1,790	1,933	2,201	2,274	2,047	2,150	1,950	1,612	1,454	1,435	984	1,075	1,539	1,406	1,720	1,888	1,664	1,542	1,246	1,320	1,214	1,092	-23.90%	16,690	-22.72%	
\$ Volume (000's)	\$375,474	\$408,185	\$538,352	\$593,177	\$721,606	\$780,957	\$659,724	\$688,540	\$608,103	\$492,478	\$439,095	\$419,525	\$283,392	\$333,914	\$471,947	\$458,582	\$603,214	\$680,812	\$581,916	\$537,307	\$438,924	\$439,961	\$408,326	\$343,417	-18.14%	\$5,581,712	-17.00%	
Avg. DOM	19	20	21	12	10	11	9	13	15	17	17	21	28	28	25	19	15	15	15	14	21	16	20	23	9.52%	20	29.19%	
Avg. CDOM	23	24	23	15	12	12	11	17	17	19	20	23	32	33	29	23	17	18	0	17	24	0	0	0	-100.00%	16	-10.65%	
Avg. Price	\$275,881	\$293,658	\$300,755	\$306,869	\$327,854	\$343,429	\$322,288	\$320,251	\$311,848	\$305,507	\$301,991	\$292,352	\$288,000	\$310,618	\$306,658	\$326,161	\$350,706	\$360,600	\$349,709	\$348,448	\$352,266	\$333,304	\$336,348	\$314,484	7.57%	\$334,435	7.40%	
Median Price	\$228,000	\$244,625	\$252,000	\$257,000	\$277,000	\$290,000	\$270,000	\$269,900	\$260,000	\$255,000	\$259,900	\$245,000	\$240,000	\$250,500	\$255,000	\$279,900	\$299,900	\$296,000	\$291,863	\$294,450	\$279,135	\$283,000	\$279,576	\$264,450	7.94%	\$276,148	6.61%	
Condominiums	184	179	224	271	279	294	275	246	257	200	200	169	109	136	196	207	225	215	211	182	166	171	156	144	-14.79%	2,118	-23.76%	
\$ Volume (000's)	\$35,492	\$36,844	\$52,370	\$61,256	\$66,646	\$70,303	\$63,524	\$59,511	\$55,538	\$44,045	\$46,265	\$40,252	\$21,939	\$28,734	\$41,822	\$54,361	\$55,681	\$55,948	\$58,527	\$47,604	\$37,572	\$44,440	\$39,095	\$37,064	-7.92%	\$522,787	-17.29%	
Avg. DOM	19	21	16	10	20	12	10	17	12	12	20	23	29	27	20	18	15	12	12	13	24	15	16	19	-17.39%	18	14.48%	
Avg. CDOM	21	22	20	14	22	14	10	19	13	13	22	27	32	29	25	21	18	15	0	26	0	0	0	0	-100.00%	14	-23.50%	
Avg. Price	\$192,891	\$205,832	\$233,795	\$226,037	\$238,875	\$239,126	\$230,996	\$241,915	\$216,101	\$220,225	\$231,325	\$238,178	\$201,275	\$211,279	\$213,378	\$262,614	\$247,471	\$260,223	\$277,379	\$261,560	\$226,337	\$259,883	\$250,609	\$257,389	8.07%	\$246,831	8.49%	
Median Price	\$165,000	\$175,000	\$195,000	\$200,000	\$210,000	\$190,000	\$199,900	\$200,700	\$188,500	\$185,000	\$180,000	\$196,000	\$185,000	\$185,000	\$191,750	\$220,000	\$218,000	\$220,000	\$234,000	\$230,500	\$202,500	\$221,000	\$223,250	\$219,500	11.99%	\$212,542	11.61%	
SFC Lender Inv Sales	2.07%	1.72%	1.94%	2.54%	2.14%	1.67%	2.07%	2.25%	2.13%	1.77%	2.00%	2.74%	3.02%	3.30%	3.29%	2.85%	2.21%	2.90%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-29.82%	
Multi-Family (2-4)	88	76	94	86	89	94	62	66	64	64	53	43	49	42	50	53	54	70	42	67	50	58	35	44	2.33%	614	-30.15%	
\$ Volume (000's)	\$20,910	\$15,284	\$21,353	\$19,591	\$21,790	\$23,112	\$13,237	\$15,892	\$18,922	\$13,620	\$10,886	\$8,226	\$9,780	\$9,236	\$11,237	\$11,802	\$13,852	\$17,722	\$10,417	\$16,180	\$11,358	\$15,971	\$8,669	\$10,110	22.90%	\$146,334	-27.85%	
Apartments (5+)	9	5	9	7	8	3	4	10	11	4	0	2	5	7	4	2	4	4	6	4	2	6	10	10	400.00%	64	-11.11%	
\$ Volume (000's)	\$4,225	\$3,104	\$5,975	\$4,604	\$4,745	\$2,425	\$1,242	\$9,443	\$4,805	\$1,967	\$0	\$887	\$2,000	\$2,432	\$1,893	\$451	\$1,712	\$3,064	\$4,858	\$1,467	\$665	\$2,590	\$2,552	\$2,232	151.63%	\$25,916	-40.32%	
Commercial/Invest	13	27	27	27	28	30	21	31	24	35	22	26	24	22	35	24	28	33	23	14	15	14	22	28	7.69%	282	-9.32%	
\$ Volume (000's)	\$5,282	\$7,844	\$10,923	\$8,451	\$10,276	\$13,106	\$5,877	\$16,056	\$9,037	\$9,448	\$6,688	\$8,659	\$6,640	\$6,617	\$8,369	\$7,755	\$13,987	\$11,795	\$7,244	\$5,664	\$5,734	\$5,285	\$7,482	\$8,900	2.78%	\$95,472	-14.49%	
Farms & Acreage	6	7	3	2	6	5	3	3	11	7	6	5	8	12	3	7	7	6	7	7	8	9	7	7	40.00%	88	37.50%	
\$ Volume (000's)	\$2,951	\$4,467	\$1,444	\$780	\$4,804	\$2,0																						