

MLS of Greater Cincinnati  
Detailed Monthly Update - 3/27/2023

	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	2023 Feb	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22
<b>Membership:</b>																	
Offices	754	766	783	764	757	764	771	773	779	770	758	765	763	759	-0.91%	761	0.13%
Appraisers	246	244	243	249	249	247	247	246	250	250	247	249	248	245	0.41%	247	0.61%
Total Licensees	7,338	7,267	7,289	7,328	7,341	7,429	7,465	7,438	7,497	7,491	7,336	7,405	7,372	7,389	1.68%	7,381	1.07%
<b>Active Inventory</b>	2,654	2,661	2,554	3,015	3,394	3,651	3,860	3,811	3,791	3,893	3,668	3,220	2,903	2,871	7.89%	2,887	8.64%
<b>Residential</b>	1,319	1,331	1,227	1,606	1,933	2,154	2,332	2,278	2,312	2,419	2,228	1,916	1,573	1,517	13.97%	1,545	16.60%
Multi-Fam. & Apts.	97	91	89	111	117	140	143	142	135	119	113	90	82	70	-23.08%	76	-19.15%
Commercial & Indus.	327	331	318	351	365	366	377	376	364	363	361	325	352	361	9.06%	357	8.36%
Land & Lots	911	908	920	947	979	991	1,008	1,015	980	992	966	889	896	923	1.65%	910	0.00%
Lease / Rental	117	96	87	90	92	86	103	140	138	153	148	137	158	143	48.96%	151	41.31%
<b>New Listings (Total)</b>	2,095	2,075	3,063	3,198	3,336	3,601	3,086	3,004	2,758	2,511	1,961	1,391	1,755	1,774	-14.51%	3,529	-15.37%
New Listings (SF&C)	1,754	1,750	2,654	2,804	2,908	3,225	2,728	2,638	2,321	2,198	1,568	1,202	1,441	1,489	-14.91%	2,930	-16.38%
Lender Involved	2.34%	2.97%	3.17%	2.92%	1.79%	1.98%	2.05%	2.12%	2.63%	2.59%	3.38%	2.41%	4.37%	4.49%	17.53%	3.93%	48.13%
<b>Expirations</b>	177	125	137	129	144	174	199	193	224	187	218	419	181	152	21.60%	167	10.26%
<b>Cancelled (SF&amp;C)</b>	172	116	169	144	163	253	295	301	311	296	256	196	196	147	26.72%	172	19.10%
<b>New Pending Sales</b>																	
New (SF & C)	1983	1758	2506	2559	2492	2468	2302	2260	1870	1780	1415	1202	1443	1425	-18.94%	1,434	-23.34%
Lender Involved	2.07%	2.33%	2.83%	2.07%	2.05%	2.11%	2.04%	3.01%	2.03%	2.08%	3.11%	3.41%	3.88%	2.39%	2.31%	3.13%	42.43%
New (Monthly) - Total	2,217	1,995	2,846	2,811	2,776	2,670	2,497	2,482	2,084	1,992	1,650	1,340	1,630	1,606	-19.50%	1,618	-23.17%
<b>Total BOM (in Month)</b>	454	351	425	423	455	510	540	490	446	403	364	274	306	268	-23.65%	287	-28.70%
<b>Total Waiting To Close</b>	2,947	3,000	3,563	3,673	3,532	3,547	3,032	3,179	2,834	2,630	2,255	1,778	1,683	2,416	-19.47%	2,050	-31.07%
<b>Closings:</b>																	
<b>Total Sold Properties</b>	1,732	1,732	2,241	2,420	2,707	2,788	2,497	2,565	2,380	1,999	1,808	1,729	1,209	1,343	-22.46%	2,552	-26.33%
\$ Volume (000's)	\$458,299	\$479,969	\$640,964	\$698,708	\$843,342	\$906,315	\$754,145	\$796,488	\$721,536	\$573,927	\$518,571	\$489,341	\$326,558	\$393,051	-18.11%	\$719,608	-23.30%
Average Price	\$264,607	\$277,119	\$286,017	\$288,722	\$311,541	\$325,077	\$302,020	\$310,522	\$303,166	\$287,107	\$286,820	\$283,020	\$270,106	\$292,666	5.61%	\$281,978	4.10%
<b>Single Family</b>	1,346	1,375	1,778	1,915	2,193	2,259	2,031	2,128	1,946	1,604	1,447	1,425	967	1,059	-22.98%	2,026	-25.54%
\$ Volume (000's)	\$370,002	\$404,763	\$533,515	\$586,699	\$717,703	\$778,420	\$654,162	\$681,863	\$606,886	\$490,080	\$436,036	\$416,418	\$278,104	\$327,847	-19.00%	\$605,951	-21.79%
Avg. DOM	19	20	20	11	10	10	9	13	15	16	17	20	28	28	40.00%	28	43.59%
Avg. CDOM	23	24	23	14	12	11	10	16	17	18	20	23	32	33	37.50%	33	38.30%
Avg. Price	\$274,890	\$294,373	\$300,065	\$306,370	\$327,270	\$344,586	\$322,089	\$320,424	\$311,863	\$305,536	\$301,338	\$292,223	\$287,595	\$309,582	5.17%	\$299,087	5.04%
Median Price	\$227,750	\$245,000	\$251,100	\$255,000	\$277,250	\$290,000	\$270,000	\$269,950	\$260,000	\$255,250	\$259,900	\$246,000	\$240,000	\$250,000	2.04%	\$245,000	3.65%
<b>Condominiums</b>	181	174	222	270	278	292	273	245	257	200	197	166	107	134	-22.99%	241	-32.11%
\$ Volume (000's)	\$34,789	\$35,871	\$51,975	\$61,016	\$66,133	\$69,475	\$63,097	\$59,602	\$55,538	\$44,045	\$45,182	\$39,616	\$21,203	\$27,399	-23.62%	\$48,602	-31.22%
Avg. DOM	17	20	16	10	19	11	10	18	12	12	19	23	30	27	35.00%	29	54.05%
Avg. CDOM	19	22	20	14	21	14	10	20	13	13	21	27	32	30	36.36%	31	51.22%
Avg. Price	\$192,204	\$206,155	\$234,122	\$225,985	\$237,888	\$237,928	\$231,125	\$243,273	\$216,101	\$220,225	\$229,350	\$238,651	\$198,159	\$204,470	-0.82%	\$201,668	1.32%
Median Price	\$165,000	\$175,500	\$195,000	\$200,000	\$206,250	\$190,000	\$199,900	\$205,000	\$188,500	\$185,000	\$180,000	\$195,450	\$183,000	\$185,000	5.41%	\$184,000	8.08%
SFC Lender Inv Sales	2.10%	1.74%	1.95%	2.56%	2.14%	1.69%	2.08%	2.28%	2.13%	1.77%	2.01%	2.77%	3.07%	3.35%	92.36%	3.21%	67.39%
<b>Multi-Family (2-4)</b>	89	74	93	84	89	94	62	66	64	63	52	42	48	40	-45.95%	88	-46.01%
\$ Volume (000's)	\$21,150	\$14,867	\$24,260	\$19,291	\$21,790	\$23,112	\$13,237	\$15,892	\$18,922	\$13,449	\$10,767	\$8,043	\$9,577	\$8,861	-40.40%	\$18,438	-48.81%
<b>Apartments (5+)</b>	8	4	9	7	8	3	4	10	11	5	0	2	5	6	50.00%	11	-8.33%
\$ Volume (000's)	\$3,985	\$2,665	\$5,975	\$4,604	\$4,745	\$2,425	\$1,242	\$9,443	\$4,805	\$2,498	\$0	\$887	\$2,000	\$2,252	-15.50%	\$4,252	-36.06%
<b>Commercial/Invest</b>	13	27	24	27	28	30	21	29	24	35	20	25	24	21	-22.22%	45	12.50%
\$ Volume (000's)	\$5,282	\$7,844	\$9,748	\$8,451	\$10,276	\$13,106	\$5,877	\$15,301	\$9,037	\$9,448	\$5,589	\$8,617	\$6,640	\$6,537	-16.66%	\$13,177	0.39%
<b>Farms &amp; Acreage</b>	6	7	3	2	6	5	3	3	11	7	5	5	8	12	71.43%	20	53.85%
\$ Volume (000's)	\$2,951	\$4,467	\$1,444	\$780	\$4,804	\$2,065	\$1,530	\$945	\$7,353	\$4,053	\$2,888	\$3,205	\$3,267	\$10,214	128.65%	\$13,481	81.73%
<b>Construction Lots</b>	89	71	112	115	105	105	103	84	67	85	87	64	50	71	0.00%	121	-24.38%
\$ Volume (000's)	\$20,137	\$9,493	\$17,048	\$17,907	\$17,890	\$17,711	\$14,999	\$13,441	\$18,995	\$14,798	\$18,109	\$12,554	\$5,766	\$9,940	4.71%	\$15,706	-46.99%