

MLS of Greater Cincinnati
Detailed Monthly Update - 2/20/2023

	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22
Membership:																
Offices	754	766	783	764	757	764	771	773	779	770	758	765	763	1.19%	763	1.19%
Appraisers	246	244	243	249	249	247	247	246	250	250	247	249	248	0.81%	248	0.81%
Total Licensees	7,338	7,267	7,289	7,328	7,341	7,429	7,465	7,438	7,497	7,491	7,336	7,405	7,372	0.46%	7,372	0.46%
Active Inventory	2,654	2,661	2,554	3,015	3,394	3,651	3,860	3,811	3,791	3,893	3,668	3,220	2,903	9.38%	2,903	9.38%
Residential	1,319	1,331	1,227	1,606	1,933	2,154	2,332	2,278	2,312	2,419	2,228	1,916	1,573	19.26%	1,573	19.26%
Multi-Fam. & Apts.	97	91	89	111	117	140	143	142	135	119	113	90	82	-15.46%	82	-15.46%
Commercial & Indus.	327	331	318	351	365	366	377	376	364	363	361	325	352	7.65%	352	7.65%
Land & Lots	911	908	920	947	979	991	1,008	1,015	980	992	966	889	896	-1.65%	896	-1.65%
Lease / Rental	117	96	87	90	92	86	103	140	138	153	148	137	158	35.04%	158	35.04%
New Listings (Total)	2,095	2,075	3,063	3,198	3,336	3,601	3,086	3,004	2,758	2,511	1,961	1,391	1,755	-16.23%	1,755	-16.23%
New Listings (SF&C)	1,754	1,750	2,654	2,804	2,908	3,225	2,728	2,638	2,321	2,198	1,568	1,202	1,441	-17.84%	1,441	-17.84%
Lender Involved	2,34%	2.97%	3.17%	2.92%	1.79%	1.98%	2.05%	2.12%	2.63%	2.59%	3.38%	2.41%	4.37%	87.03%	4.37%	87.03%
Expirations	177	125	137	129	144	174	199	193	224	187	218	419	181	2.26%	181	2.26%
Cancelled (SF&C)	172	116	169	144	163	253	295	301	311	296	256	196	196	13.95%	196	13.95%
New Pending Sales																
New (SF & C)	1983	1758	2506	2559	2492	2468	2302	2260	1870	1780	1415	1202	1443	-27.23%	1,443	-27.23%
Lender Involved	2,077	2.33%	2.83%	2.07%	2.05%	2.11%	2.04%	3.01%	2.03%	2.08%	3.11%	3.41%	3.88%	87.70%	3.88%	87.70%
New (Monthly) - Total	2,217	1,995	2,846	2,811	2,776	2,670	2,497	2,482	2,084	1,992	1,650	1,340	1,630	-26.48%	1,630	-26.48%
Total BOM (in Month)	454	351	425	423	455	510	540	490	446	403	364	274	306	-32.60%	306	-32.60%
Total Waiting To Close	2,947	3,000	3,563	3,673	3,532	3,547	3,032	3,179	2,834	2,630	2,255	1,778	1,683	-42.89%	1,683	-42.89%
Closings:																
Total Sold Properties	1,732	1,732	2,241	2,420	2,707	2,788	2,497	2,565	2,380	1,999	1,808	1,729	1,209	-30.20%	1,209	-30.20%
\$ Volume (000's)	\$458,299	\$479,969	\$640,964	\$698,708	\$843,342	\$906,315	\$754,145	\$796,488	\$721,536	\$573,927	\$518,571	\$489,341	\$326,558	-28.75%	\$326,558	-28.75%
Average Price	\$264,607	\$277,119	\$286,017	\$288,722	\$311,541	\$325,077	\$302,020	\$310,522	\$303,166	\$287,107	\$286,820	\$283,020	\$270,106	2.08%	\$270,106	2.08%
Single Family	1,346	1,375	1,778	1,915	2,193	2,259	2,031	2,128	1,946	1,604	1,447	1,425	967	-28.16%	967	-28.16%
\$ Volume (000's)	\$370,002	\$404,763	\$533,515	\$586,699	\$717,703	\$778,420	\$654,162	\$681,863	\$606,886	\$490,080	\$436,036	\$416,418	\$278,104	-24.84%	\$278,104	-24.84%
Avg. DOM	19	20	11	10	10	10	9	13	15	16	17	20	28	47.37%	28	47.37%
Avg. CDOM	23	24	23	14	12	11	10	16	17	18	20	23	32	39.13%	32	39.13%
Avg. Price	\$274,890	\$294,373	\$300,065	\$306,370	\$327,270	\$344,586	\$322,089	\$320,424	\$311,863	\$305,536	\$301,338	\$292,223	\$287,595	4.62%	\$287,595	4.62%
Median Price	227,750	245,000	251,100	255,000	277,250	290,000	270,000	269,950	260,000	255,250	259,900	246,000	240,000	5.38%	\$240,000	5.38%
Condominiums	181	174	222	270	278	292	273	245	257	200	197	166	107	-40.88%	107	-40.88%
\$ Volume (000's)	\$34,789	\$35,871	\$51,975	\$61,016	\$66,133	\$69,475	\$63,097	\$59,602	\$55,538	\$44,045	\$45,182	\$39,616	\$21,203	-39.05%	\$21,203	-39.05%
Avg. DOM	17	20	16	10	19	11	10	18	12	12	19	23	30	76.47%	30	76.47%
Avg. CDOM	19	22	20	14	21	14	10	20	13	13	21	27	32	68.42%	32	68.42%
Avg. Price	\$192,204	\$206,155	\$234,122	\$225,985	\$237,888	\$237,928	\$231,125	\$243,273	\$216,101	\$220,225	\$229,350	\$238,651	\$198,159	3.10%	\$198,159	3.10%
Median Price	\$165,000	\$175,500	\$195,000	\$200,000	\$206,250	\$190,000	\$199,900	\$205,000	\$188,500	\$185,000	\$180,000	\$195,450	\$183,000	10.91%	\$183,000	10.91%
SFC Lender Inv Sales	2.10%	1.74%	1.95%	2.56%	2.14%	1.69%	2.08%	2.28%	2.13%	1.77%	2.01%	2.77%	3.07%	46.62%	3.07%	46.62%
Multi-Family (2-4)	89	74	93	84	89	94	62	66	64	63	52	42	48	-46.07%	48	-46.07%
\$ Volume (000's)	\$21,150	\$14,867	\$24,260	\$19,291	\$21,790	\$23,112	\$13,237	\$15,892	\$18,922	\$13,449	\$10,767	\$8,043	\$9,577	-54.72%	\$9,577	-54.72%
Apartments (5+)	8	4	9	7	8	3	4	10	11	5	0	2	5	-37.50%	5	-37.50%
\$ Volume (000's)	\$3,985	\$2,665	\$5,975	\$4,604	\$4,745	\$2,425	\$1,242	\$9,443	\$4,805	\$2,498	\$0	\$887	\$2,000	-49.81%	\$2,000	-49.81%
Commercial/Invest	13	27	24	27	28	30	21	29	24	35	20	25	24	84.62%	24	84.62%
\$ Volume (000's)	\$5,282	\$7,844	\$9,748	\$8,451	\$10,276	\$13,106	\$5,877	\$15,301	\$9,037	\$9,448	\$5,589	\$8,617	\$6,640	25.71%	\$6,640	25.71%
Farms & Acreage	6	7	3	2	6	5	3	3	11	7	5	5	8	33.33%	8	33.33%
\$ Volume (000's)	\$2,951	\$4,467	\$1,444	\$780	\$4,804	\$2,065	\$1,530	\$945	\$7,353	\$4,053	\$2,888	\$3,205	\$3,267	10.71%	\$3,267	10.71%
Construction Lots	89	71	112	115	105	105	103	84	67	85	87	64	50	-43.82%	50	-43.82%
\$ Volume (000's)	\$20,137	\$9,493	\$17,048	\$17,907	\$17,890	\$17,711	\$14,999	\$13,441	\$18,995	\$14,798	\$18,109	\$12,554	\$5,766	-71.37%	\$5,766	-71.37%