

MLS of Greater Cincinnati
Detailed Monthly Update - 11/29/2021

| | 2020 Jan | 2020 Feb | 2020 Mar | 2020 Apr | 2020 May | 2020 June | 2020 July | 2020 Aug | 2020 Sept | 2020 Oct | 2020 Nov | 2020 Dec | 2021 Jan | 2021 Feb | 2021 Mar | 2021 Apr | 2021 May | 2021 June | 2021 July | 2021 Aug | 2021 Sept | 2021 Oct | Prev Yr/Mo Variance 21-20 | 2021 Total/Avg YTD | YTD Variance 21-20 |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|--------------|-------------|---------------------------------|--------------------------|--------------------------|
| Membership: | | | | | | | | | | | | | | | | | | | | | | | | | |
| Offices | 702 | 705 | 711 | 705 | 699 | 698 | 705 | 707 | 711 | 714 | 709 | 718 | 719 | 726 | 725 | 728 | 724 | 736 | 742 | 747 | 755 | 748 | 4.78% | 735 | 4.15% |
| Licensees | 6,039 | 5,978 | 6,025 | 6,055 | 5,998 | 5,995 | 6,068 | 6,126 | 6,223 | 6,242 | 6,237 | 6,304 | 6,333 | 6,361 | 6,422 | 6,482 | 6,474 | 6,583 | 6,648 | 6,643 | 6,686 | 6,667 | 6.83% | 6,530 | 7.49% |
| Appraisers (Included) | 238 | 237 | 236 | 235 | 233 | 235 | 235 | 239 | 239 | 240 | 240 | 240 | 241 | 238 | 238 | 240 | 239 | 240 | 240 | 237 | 238 | 239 | -0.42% | 239 | 0.97% |
| Active Inventory | 5,507 | 5,249 | 5,340 | 5,225 | 5,025 | 4,548 | 4,442 | 4,383 | 4,437 | 4,423 | 4,175 | 3,626 | 3,254 | 3,129 | 2,976 | 3,044 | 3,235 | 3,543 | 3,831 | 4,091 | 3,966 | 3,868 | -12.51% | 3,494 | -28.08% |
| Residential | 3,107 | 2,858 | 3,036 | 2,963 | 2,796 | 2,474 | 2,416 | 2,409 | 2,506 | 2,515 | 2,325 | 2,001 | 1,605 | 1,478 | 1,383 | 1,438 | 1,636 | 1,893 | 2,060 | 2,379 | 2,222 | 2,167 | -13.89% | 1,826 | -32.57% |
| Multi-Fam. & Apts. | 148 | 134 | 163 | 153 | 151 | 156 | 142 | 175 | 173 | 170 | 147 | 106 | 106 | 94 | 86 | 90 | 123 | 142 | 193 | 182 | 189 | 166 | -2.31% | 137 | -12.40% |
| Commercial & Indus. | 524 | 515 | 514 | 503 | 493 | 476 | 479 | 467 | 457 | 461 | 462 | 408 | 426 | 417 | 415 | 414 | 383 | 384 | 387 | 381 | 376 | 365 | -21.01% | 395 | -19.25% |
| Land & Lots | 1,728 | 1,742 | 1,627 | 1,606 | 1,585 | 1,442 | 1,405 | 1,332 | 1,301 | 1,277 | 1,241 | 1,111 | 1,117 | 1,123 | 1,069 | 1,080 | 1,072 | 1,098 | 1,148 | 1,107 | 1,138 | 1,139 | -10.61% | 1,109 | -26.28% |
| Lease / Rental | 196 | 153 | 148 | 141 | 108 | 129 | 121 | 120 | 118 | 145 | 165 | 143 | 150 | 145 | 102 | 92 | 93 | 91 | 87 | 114 | 116 | 134 | -9.32% | 112 | -18.49% |
| New Listings (Total) | 2,503 | 2,637 | 3,114 | 2,670 | 3,200 | 3,440 | 3,535 | 3,286 | 3,295 | 3,397 | 2,355 | 1,815 | 2,253 | 2,156 | 3,166 | 3,317 | 3,353 | 3,657 | 3,619 | 3,528 | 3,100 | 2,946 | -13.69% | 31,095 | 0.06% |
| New Listings (SF&C) | 2,101 | 2,291 | 2,743 | 2,355 | 2,861 | 3,075 | 3,150 | 2,902 | 2,873 | 2,986 | 2,063 | 1,579 | 1,881 | 1,825 | 2,738 | 2,890 | 2,919 | 3,205 | 3,198 | 3,089 | 2,736 | 2,551 | -15.14% | 27,032 | -1.12% |
| Lender Involved | 5.19% | 5.15% | 4.70% | 3.91% | 2.83% | 2.34% | 2.35% | 1.86% | 3.24% | 4.15% | 2.76% | 2.53% | 2.18% | 3.12% | 2.59% | 2.73% | 2.19% | 1.93% | 2.13% | 1.88% | 2.01% | 2.16% | -61.68% | 2.29% | -35.82% |
| Expirations | 337 | 239 | 325 | 278 | 227 | 316 | 241 | 272 | 257 | 235 | 201 | 482 | 199 | 154 | 214 | 138 | 174 | 161 | 141 | 185 | 190 | 166 | -26.85% | 172 | -36.85% |
| Cancelled (SF&C) | 331 | 268 | 278 | 337 | 304 | 341 | 307 | 293 | 351 | 337 | 264 | 227 | 233 | 182 | 192 | 174 | 202 | 237 | 265 | 282 | 340 | 273 | -18.23% | 238 | -24.37% |
| New Pending Sales | | | | | | | | | | | | | | | | | | | | | | | | | |
| New (SF & C) | 2018 | 2201 | 2354 | 2190 | 2850 | 3067 | 3023 | 2892 | 2640 | 2608 | 2069 | 1716 | 2064 | 2015 | 2595 | 2704 | 2877 | 2812 | 2640 | 2702 | 2512 | 2528 | -3.03% | 2,545 | -1.52% |
| Lender Involved | 5.40% | 5.68% | 4.42% | 4.61% | 3.33% | 3.06% | 2.94% | 2.46% | 2.31% | 3.37% | 2.95% | 2.45% | 2.57% | 2.78% | 3.08% | 2.74% | 2.40% | 1.67% | 1.89% | 2.11% | 1.95% | 2.33% | -45.03% | 2.35% | -37.42% |
| New (Monthly) - Total | 2210 | 2495 | 2574 | 2391 | 3093 | 3377 | 3330 | 3171 | 2954 | 2904 | 2,316 | 1943 | 2,327 | 2,288 | 2,942 | 3,042 | 3,218 | 3,102 | 2,902 | 3,019 | 2,809 | 2,858 | -1.56% | 2,851 | 0.03% |
| Total BOM (in Month) | 454 | 439 | 667 | 558 | 650 | 635 | 691 | 604 | 629 | 575 | 530 | 441 | 423 | 374 | 512 | 461 | 465 | 557 | 599 | 607 | 549 | 529 | -7.31% | 508 | -14.00% |
| Total Waiting To Close | 2960 | 3524 | 3590 | 3726 | 4425 | 4859 | 4803 | 4551 | 4405 | 3905 | 3,684 | 2987 | 3,505 | 3,576 | 4,110 | 4,502 | 4,582 | 4,419 | 4,203 | 4,148 | 4,086 | 3,909 | 0.09% | 4,104 | 0.72% |
| Closings: | 2020 Jan | 2020 Feb | 2020 Mar | 2020 Apr | 2020 May | 2020 June | 2020 July | 2020 Aug | 2020 Sept | 2020 Oct | 2020 Nov | 2020 Dec | 2021 Jan | 2021 Feb | 2021 Mar | 2021 Apr | 2021 May | 2021 June | 2021 July | 2021 Aug | 2021 Sept | 2021 Oct | Prev Yr/Mo Variance 21-20 | 2021 Total/Avg YTD | YTD Variance 21-20 |
| Total Sold Properties | 1,515 | 1,751 | 2,165 | 2,077 | 2,141 | 2,730 | 3,109 | 2,986 | 2,852 | 2,798 | 2,420 | 2,507 | 1,728 | 1,760 | 2,319 | 2,510 | 2,662 | 3,082 | 2,805 | 2,961 | 2,692 | 2,730 | -2.38% | 25,249 | 4.66% |
| \$ Volume (000's) | \$326,547 | \$371,504 | \$491,665 | \$478,629 | \$499,854 | \$669,869 | \$791,678 | \$749,643 | \$706,684 | \$708,246 | \$586,580 | \$626,844 | \$408,461 | \$426,877 | \$609,056 | \$685,662 | \$751,632 | \$904,288 | \$810,333 | \$844,621 | \$751,109 | \$752,739 | 6.30% | \$6,944,777 | 19.85% |
| Average Price | \$215,543 | \$212,167 | \$227,097 | \$230,443 | \$233,468 | \$245,373 | \$254,641 | \$251,053 | \$247,785 | \$253,126 | \$242,389 | \$250,038 | \$236,378 | \$242,544 | \$262,637 | \$273,172 | \$282,356 | \$293,409 | \$288,889 | \$285,248 | \$279,015 | \$275,729 | 9.12% | \$275,052 | 14.51% |
| Single Family | 1,209 | 1,408 | 1,785 | 1,699 | 1,768 | 2,291 | 2,533 | 2,471 | 2,318 | 2,297 | 1,945 | 2,051 | 1,371 | 1,400 | 1,856 | 1,975 | 2,104 | 2,520 | 2,299 | 2,457 | 2,176 | 2,205 | -3.97% | \$20,363 | 2.95% |
| \$ Volume (000's) | 267,402 | 312,476 | 423,728 | 408,485 | 434,261 | 600,111 | 695,669 | 663,386 | 610,902 | 609,888 | \$506,080 | 540,562 | \$342,883 | \$360,569 | \$514,315 | \$581,404 | \$625,349 | \$783,479 | \$707,757 | \$735,197 | \$635,183 | \$637,222 | 4.47% | \$5,923,358 | 17.85% |
| Avg. DOM | 41 | 41 | 36 | 27 | 25 | 23 | 24 | 21 | 17 | 19 | 17 | 18 | 21 | 23 | 21 | 14 | 14 | 9 | 9 | 9 | 11 | 14 | -29.41% | 15 | -47.08% |
| Avg. CDOM | 53 | 51 | 47 | 34 | 32 | 29 | 30 | 28 | 22 | 23 | 26 | 27 | 31 | 29 | 27 | 29 | 27 | 11 | 11 | 11 | 13 | 16 | -31.82% | 21 | -41.26% |
| Avg. Price | \$221,176 | \$221,929 | \$237,383 | \$240,427 | \$245,623 | \$261,943 | \$274,642 | \$268,469 | \$263,547 | \$265,515 | \$260,195 | \$263,560 | \$250,097 | \$257,549 | \$277,109 | \$294,382 | \$297,219 | \$310,904 | \$307,854 | \$299,225 | \$291,904 | \$288,990 | 8.91% | \$290,888 | 14.47% |
| Median Price | 178,000 | 182,000 | 200,000 | 199,000 | 212,000 | 220,000 | 230,000 | 234,000 | 224,900 | 220,000 | \$225,000 | \$220,000 | 210,000 | 211,807 | 231,250 | 245,000 | 245,250 | 263,000 | 255,000 | 251,100 | 245,950 | 246,000 | 11.56% | \$240,436 | 14.50% |
| Condominiums | 154 | 180 | 220 | 232 | 202 | 251 | 314 | 296 | 283 | 277 | 232 | 230 | 170 | 182 | 245 | 260 | 265 | 301 | 271 | 263 | 270 | 277 | 0.00% | 2,504 | 3.94% |
| \$ Volume (000's) | \$31,388 | \$30,882 | \$40,778 | \$43,655 | \$37,193 | \$45,977 | \$58,139 | \$51,817 | \$53,292 | \$51,818 | \$42,075 | \$42,440 | \$31,314 | \$33,616 | \$46,023 | \$52,880 | \$58,970 | \$65,705 | \$52,996 | \$54,571 | \$58,339 | \$58,615 | 12.75% | \$513,029 | 15.30% |
| Avg. DOM | 53 | 40 | 24 | 26 | 35 | 27 | 27 | 23 | 22 | 19 | 20 | 24 | 23 | 24 | 24 | 20 | 26 | 10 | 12 | 13 | 15 | 17 | -9.09% | 18 | -37.84% |
| Avg. CDOM | 58 | 52 | 30 | 30 | 40 | 31 | 37 | 26 | 28 | 24 | 25 | 28 | 56 | 32 | 30 | 27 | 29 | 15 | 14 | 15 | 18 | 21 | -10.71% | 26 | -27.81% |
| Avg. Price | \$203,818 | \$171,567 | \$185,355 | \$188,168 | \$184,124 | \$183,175 | \$185,156 | \$175,057 | \$188,311 | \$187,069 | \$181,358 | \$184,522 | \$184,200 | \$184,703 | \$187,849 | \$203,385 | \$222,528 | \$218,289 | \$195,557 | \$207,494 | \$216,070 | \$211,606 | 13.03% | \$204,884 | 10.93% |
| Median Price | \$164,234 | \$142,250 | \$156,500 | \$150,500 | \$153,700 | \$154,000 | \$168,500 | \$144,900 | \$155,000 | \$150,000 | \$155,500 | \$161,050 | \$153,950 | \$157,250 | \$155,000 | \$170,000 | \$180,000 | \$175,000 | \$175,000 | \$178,000 | \$184,500 | \$177,000 | 17.42% | \$170,570 | 10.79% |
| SFC Lender Inv Sales | 6.24% | 5.67% | 4.49% | 4.45% | 4.06% | 3.82% | 2.67% | 2.93% | 2.50% | 2.41% | 2.25% | 3.20% | 2.92% | 2.59% | 2.81% | 2.33% | 2.28% | 2.73% | 2.10% | 1.58% | 1.72% | 2.05% | -14.16% | 2.31% | -41.09% |
| Multi-Family (2-4) | 53 | 54 | 56 | 47 | 67 | 57 | 66 | 65 | 77 | 74 | 99 | 76 | 68 | 61 | 76 | 81 | 98 | 100 | 83 | 102 | 91 | 99 | 32.47% | 859 | 39.45% |
| \$ Volume (000's) | \$9,077 | \$8,806 | \$9,369 | \$7,428 | \$11,892 | \$9,241 | \$10,977 | \$10,992 | \$12,268 | \$12,616 | \$17,695 | \$13,749 | \$11,761 | \$12,187 | \$14,930 | \$15,349 | \$21,165 | \$21,261 | \$18,578 | \$21,070 | \$19,415 | \$23,310 | 87.17% | \$179,026 | 74.38% |
| Apartments (5+) | 5 | 6 | 10 | 2 | 6 | 6 | 6 | 10 | 7 | 7 | 7 | 11 | 7 | 5 | 7 | 6 | 10 | 8 | 10 | 5 | 13 | 5 | -28.57% | 76 | 16.92% |
| \$ Volume (000's) | \$1,150 | \$2,831 | \$4,088 | \$244 | \$1,950 | \$2,397 | \$2,014 | \$7,100 | \$6,230 | \$1,806 | \$3,237 | \$6,002 | \$2,717 | \$1,230 | \$5,610 | \$3,427 | \$3,266 | \$3,110 | \$5,412 | \$1,862 | \$6,032 | \$2,274 | 7.51% | \$34,940 | 17.21% |
| Commercial/Invest | 19 | 21 | 19 | 16 | 14 | 19 | 23 | 13 | 35 | 27 | 20 | 34 | 27 | 14 | 22 | 30 | 32 | 37 | 30 | 23 | 29 | 34 | 20.00% | 278 | 34.95% |
| \$ Volume (000's) | \$6,707 | \$5,303 | \$5,707 | \$2,941 | \$1,759 | \$3,458 | \$4,708 | \$2,070 | \$6,967 | \$6,136 | \$3,025 | \$6,906 | \$6,003 | \$5,498 | \$6,094 | \$9,612 | \$15,417 | \$8,978 | \$8,262 | \$11,554 | \$13,131 | \$9,695 | 51.08% | \$94,244 | 105.97% |
| Farms & Acreage | 7 | 5 | 5 | 6 | 9 | 2 | 16 | 8 | 8 | 7 | 5 | 7 | 8 | 5 | 10 | 7 | 8 | 10 | 8 | 15 | 7 | 11 | 50.00% | 89 | 21.92% |
| \$ Volume (000's) | \$1,886 | \$1,834 | \$2,618 | \$6,044 | \$3,447 | \$475 | \$5,829 | \$2,566 | \$3,098 | \$3,966 | \$1,647 | \$3,568 | \$4,357 | \$3,236 | \$6,982 | \$5,946 | \$4,215 | \$6,212 | \$4,929 | \$8,295 | \$3,233 | \$9,699 | 185.05% | \$57,104 | 79.78% |
| Construction Lots | 68 | 77 | 70 | 75 | 75 | 104 | 151 | 123 | 124 | 109 | 112 | 98 | 77 | 93 | 103 | 151 | 145 | 106 | 104 | 96 | 106 | 99 | -8.06% | 1,080 | 10.66% |
| \$ Volume (000's) | \$8,937 | \$9,371 | \$5,377 | \$9,833 | \$9,352 | \$8,210 | \$14,342 | \$11,713 | \$13,927 | \$22,015 | \$12,819 | \$13,619 | \$9,426 | \$10,541 | \$15,102 | \$17,044 | \$23,249 | \$15,542 | \$12,398 | \$12,072 | \$15,777 | \$11,924 | -72.46% | \$143,075 | 26.53% |