

MLS of Greater Cincinnati
Detailed Monthly Update - 12/13/2021

	2020 Jan	2020 Feb	2020 Mar	2020 Apr	2020 May	2020 June	2020 July	2020 Aug	2020 Sept	2020 Oct	2020 Nov	2020 Dec	2021 Jan	2021 Feb	2021 Mar	2021 Apr	2021 May	2021 June	2021 July	2021 Aug	2021 Sept	2021 Oct	2021 Nov	Prev Yr/Mo Variance 21-20	2021 Total/Avg YTD	YTD Variance 21-20
Membership:																										
Offices	702	705	711	705	699	698	705	707	711	714	709	718	719	726	725	728	724	736	742	747	755	748	740	4.37%	735	4.17%
Licensees	6,039	5,978	6,025	6,055	5,998	5,995	6,068	6,126	6,223	6,242	6,237	6,304	6,333	6,361	6,422	6,482	6,474	6,583	6,648	6,643	6,686	6,667	6,544	4.92%	6,531	7.25%
Appraisers (Included)	238	237	236	235	233	235	235	239	239	240	240	240	241	238	238	240	239	240	240	237	238	239	240	0.00%	239	0.88%
Active Inventory	5,507	5,249	5,340	5,225	5,025	4,548	4,442	4,383	4,437	4,423	4,175	3,626	3,254	3,129	2,976	3,044	3,235	3,543	3,831	4,091	3,966	3,868	3,559	-14.75%	3,500	-27.03%
Residential	3,107	2,858	3,036	2,963	2,796	2,474	2,416	2,409	2,506	2,515	2,325	2,001	1,605	1,478	1,383	1,438	1,636	1,893	2,060	2,379	2,222	2,167	1,925	-17.20%	1,835	-31.35%
Multi-Fam. & Apts.	148	134	163	153	151	156	142	175	173	170	147	106	106	94	86	90	123	142	193	182	189	166	148	0.68%	138	-11.27%
Commercial & Indus.	524	515	514	503	493	476	479	467	457	461	462	408	426	417	415	414	383	384	387	381	376	365	359	-22.29%	392	-19.51%
Land & Lots	1,728	1,742	1,627	1,606	1,585	1,442	1,405	1,332	1,301	1,277	1,241	1,111	1,117	1,123	1,069	1,080	1,072	1,098	1,148	1,107	1,138	1,139	1,095	-11.76%	1,108	-25.17%
Lease / Rental	196	153	148	141	108	129	121	120	118	145	165	143	150	145	102	92	93	91	87	114	116	134	115	-30.30%	113	-19.75%
New Listings (Total)	2,503	2,637	3,114	2,670	3,200	3,440	3,535	3,286	3,295	3,397	2,355	1,815	2,253	2,156	3,166	3,317	3,353	3,657	3,619	3,528	3,100	2,946	2,381	1.10%	33,476	0.13%
New Listings (SF&C)	2,101	2,291	2,743	2,355	2,861	3,075	3,150	2,902	2,873	2,986	2,063	1,579	1,881	1,825	2,738	2,890	2,919	3,205	3,198	3,089	2,736	2,551	2,107	2.13%	29,139	-0.89%
Lender Involved	5.19%	5.15%	4.70%	3.91%	2.83%	2.34%	2.35%	1.86%	3.24%	4.15%	2.76%	2.53%	2.18%	3.12%	2.59%	2.73%	2.19%	1.93%	2.13%	1.88%	2.01%	2.16%	1.85%	-33.01%	2.25%	-35.61%
Expirations	337	239	325	278	227	316	241	272	257	235	201	482	199	154	214	138	174	161	141	185	190	166	168	-16.42%	172	-35.45%
Cancelled (SF&C)	331	268	278	337	304	341	307	293	351	337	264	227	233	182	192	174	202	237	265	282	340	273	262	-0.76%	240	-22.54%
New Pending Sales																										
New (SF & C)	2018	2201	2354	2190	2850	3067	3023	2892	2640	2608	2069	1716	2064	2015	2595	2704	2877	2812	2640	2702	2512	2528	2066	-0.14%	2,501	-1.42%
Lender Involved	5.40%	5.68%	4.42%	4.61%	3.33%	3.06%	2.94%	2.46%	2.31%	3.37%	2.95%	2.45%	2.57%	2.78%	3.08%	2.74%	2.40%	1.67%	1.89%	2.11%	1.95%	2.33%	2.03%	-31.05%	2.32%	-36.96%
New (Monthly) - Total	2210	2495	2574	2391	3093	3377	3330	3171	2954	2904	2,316	1943	2,327	2,288	2,942	3,042	3,218	3,102	2,902	3,019	2,809	2,858	2,289	-1.17%	2,800	-0.06%
Total BOM (in Month)	454	439	667	558	650	635	691	604	629	575	530	441	423	374	512	461	465	557	599	607	549	529	427	-19.43%	500	-14.44%
Total Waiting To Close	2960	3524	3590	3726	4425	4859	4803	4551	4405	3905	3,684	2987	3,505	3,576	4,110	4,502	4,582	4,419	4,203	4,148	4,086	3,909	3,504	-4.89%	4,049	0.25%
Closings:																										
Total Sold Properties	1,515	1,751	2,165	2,077	2,141	2,730	3,109	2,986	2,852	2,798	2,420	2,507	1,728	1,760	2,319	2,510	2,662	3,082	2,805	2,961	2,692	2,730	2,512	3.80%	27,761	4.58%
\$ Volume (000's)	\$326,547	\$371,504	\$491,665	\$478,629	\$499,854	\$669,869	\$791,678	\$749,643	\$706,684	\$708,246	\$586,580	\$626,844	\$408,461	\$426,877	\$609,056	\$685,662	\$751,632	\$904,288	\$810,333	\$844,621	\$751,109	\$752,739	\$698,930	19.15%	\$7,643,707	19.79%
Average Price	\$215,543	\$212,167	\$227,097	\$230,443	\$233,468	\$245,373	\$254,641	\$251,053	\$247,785	\$253,126	\$242,389	\$250,038	\$236,378	\$242,544	\$262,637	\$273,172	\$282,356	\$293,409	\$288,889	\$285,248	\$279,015	\$275,729	\$278,236	14.79%	\$275,340	14.54%
Single Family	1,209	1,408	1,785	1,699	1,768	2,291	2,533	2,471	2,318	2,297	1,945	2,051	1,371	1,400	1,856	1,975	2,104	2,520	2,299	2,457	2,176	2,205	2,057	5.76%	\$22,420	3.20%
\$ Volume (000's)	267,402	312,476	423,728	408,485	434,261	600,111	695,669	663,386	610,902	609,888	\$506,080	540,562	\$342,883	\$360,569	\$514,315	\$581,404	\$625,349	\$783,479	\$707,757	\$735,197	\$635,183	\$637,222	\$595,781	17.72%	\$6,519,139	17.84%
Avg. DOM	41	41	36	27	25	23	24	21	17	19	17	18	21	23	21	14	14	9	9	9	11	14	15	-11.76%	15	-45.02%
Avg. CDOM	53	51	47	34	32	29	30	28	22	23	26	27	31	29	27	29	27	11	11	11	13	16	18	-30.77%	20	-40.53%
Avg. Price	\$221,176	\$221,929	\$237,383	\$240,427	\$245,623	\$261,943	\$274,642	\$268,469	\$263,547	\$265,515	\$260,195	\$263,560	\$250,097	\$257,549	\$277,109	\$294,382	\$297,219	\$310,904	\$307,854	\$299,225	\$291,904	\$288,990	\$289,636	11.31%	\$290,773	14.18%
Median Price	\$178,000	\$182,000	\$200,000	\$199,000	\$212,000	\$220,000	\$230,000	\$234,000	\$242,900	\$220,000	\$225,000	\$220,000	\$210,000	\$211,807	\$231,250	\$245,000	\$245,250	\$263,000	\$255,000	\$251,100	\$245,950	\$246,000	\$247,000	9.78%	\$241,032	14.04%
Condominiums	154	180	220	232	202	251	314	296	283	277	232	230	170	182	245	260	265	301	271	263	270	277	201	-13.36%	2,705	2.42%
\$ Volume (000's)	\$31,388	\$30,882	\$40,778	\$43,655	\$37,193	\$45,977	\$58,139	\$51,817	\$53,292	\$51,818	\$42,075	\$42,440	\$31,314	\$33,616	\$46,023	\$52,880	\$58,970	\$65,705	\$52,996	\$54,571	\$58,339	\$58,615	\$42,042	-0.08%	\$555,071	13.97%
Avg. DOM	53	40	24	26	35	27	27	23	22	19	20	24	23	24	24	20	26	10	12	13	15	17	16	-20.00%	18	-36.71%
Avg. CDOM	58	52	30	30	40	31	37	26	28	24	25	28	56	32	30	27	29	15	14	15	18	21	18	-28.00%	25	-27.82%
Avg. Price	\$203,818	\$171,567	\$185,355	\$188,168	\$184,124	\$183,175	\$185,156	\$175,057	\$188,311	\$187,069	\$181,358	\$184,522	\$184,200	\$184,703	\$187,849	\$203,385	\$222,528	\$218,289	\$195,557	\$207,494	\$216,070	\$211,606	\$209,164	15.33%	\$205,202	11.28%
Median Price	\$164,234	\$142,250	\$156,500	\$150,500	\$153,700	\$154,000	\$168,500	\$144,900	\$155,000	\$150,000	\$155,500	\$161,050	\$153,950	\$157,250	\$155,000	\$170,000	\$180,000	\$175,000	\$175,000	\$178,000	\$184,500	\$177,000	\$175,000	12.54%	\$170,973	10.95%
SFC Lender Inv Sales	6.24%	5.67%	4.49%	4.45%	4.06%	3.82%	2.67%	2.93%	2.50%	2.41%	2.25%	3.20%	2.92%	2.59%	2.81%	2.33%	2.28%	2.73%	2.10%	1.58%	1.72%	2.05%	1.99%	-11.46%	2.28%	-39.48%
Multi-Family (2-4)	53	54	56	47	67	57	66	65	77	74	99	76	68	61	76	81	98	100	83	102	91	99	107	8.08%	966	35.10%
\$ Volume (000's)	\$9,077	\$8,806	\$9,369	\$7,428	\$11,892	\$9,241	\$10,977	\$10,992	\$12,268	\$12,616	\$17,695	\$13,749	\$11,761	\$12,187	\$14,930	\$15,349	\$21,165	\$21,261	\$18,578	\$21,070	\$19,415	\$23,310	\$22,014	24.41%	\$201,040	67.03%
Apartments (5+)	5	6	10	2	6	6	6	10	7	7	7	11	7	5	7	6	10	8	10	5	13	5	7	0.00%	83	15.28%
\$ Volume (000's)	\$1,150	\$2,831	\$4,088	\$244	\$1,950	\$2,397	\$2,014	\$7,100	\$6,230	\$1,806	\$3,237	\$6,002	\$2,717	\$1,230	\$5,610	\$3,427	\$3,266	\$3,110	\$5,412	\$1,862	\$6,032	\$2,274	\$4,414	36.36%	\$39,354	19.08%
Commercial/Invest	19	21	19	16	14	19	23	13	35	27	20	34	27	14	22	30	32	37	30	23	29	34	32	60.00%	310	37.17%
\$ Volume (000's)	\$6,707	\$5,303	\$5,707	\$2,941	\$1,759	\$3,458	\$4,708	\$2,070	\$6,967	\$6,136	\$3,025	\$6,906	\$6,003	\$5,498	\$6,094	\$9,612	\$15,417	\$8,978	\$8,262	\$11,554	\$13,131	\$9,695	\$12,385	309.42%	\$106,629	118.59%
Farms & Acreage	7	5	5	6	9	2	16	8	8	7	5	7	8	5	10	7	8	10	8	15	7	11	8	60.00%	97	24.36%
\$ Volume (000's)	\$1,886	\$1,834	\$2,618	\$6,044	\$3,447	\$475	\$5,829	\$2,566	\$3,098	\$3,966	\$1,647	\$3,568	\$4,357	\$3,236	\$6,982	\$5,946	\$4,215	\$6,212	\$4,929	\$8,295	\$3,233	\$9,699	\$5,116	210.63%	\$62,220	86.23%
Construction Lots	68	77	70	75	75	104	151	123	124	109	112	98	77	93	103	151	145	106	104	96	106	99	100	-10.71%	1,180	8.46%